



# UC C&B IS Project Executive Steering Committee Member Update

October 13, 2010

# Agenda



- ▶ Introduction
- ▶ Meeting Minutes Approval
- ▶ Project Status Report
- ▶ IV&V Update By Ernst & Young
- ▶ Other Business
- ▶ Public Comments
- ▶ Review of Action from Meeting
- ▶ Scheduling of Next Meeting – November 10th
- ▶ Adjourn

# Project Update



- ▶ Budget and Timeline
- ▶ Project Activities
- ▶ Invitation To Negotiate (ITN)
- ▶ Other Information of Interest

# High-Level Budget September FY10-11



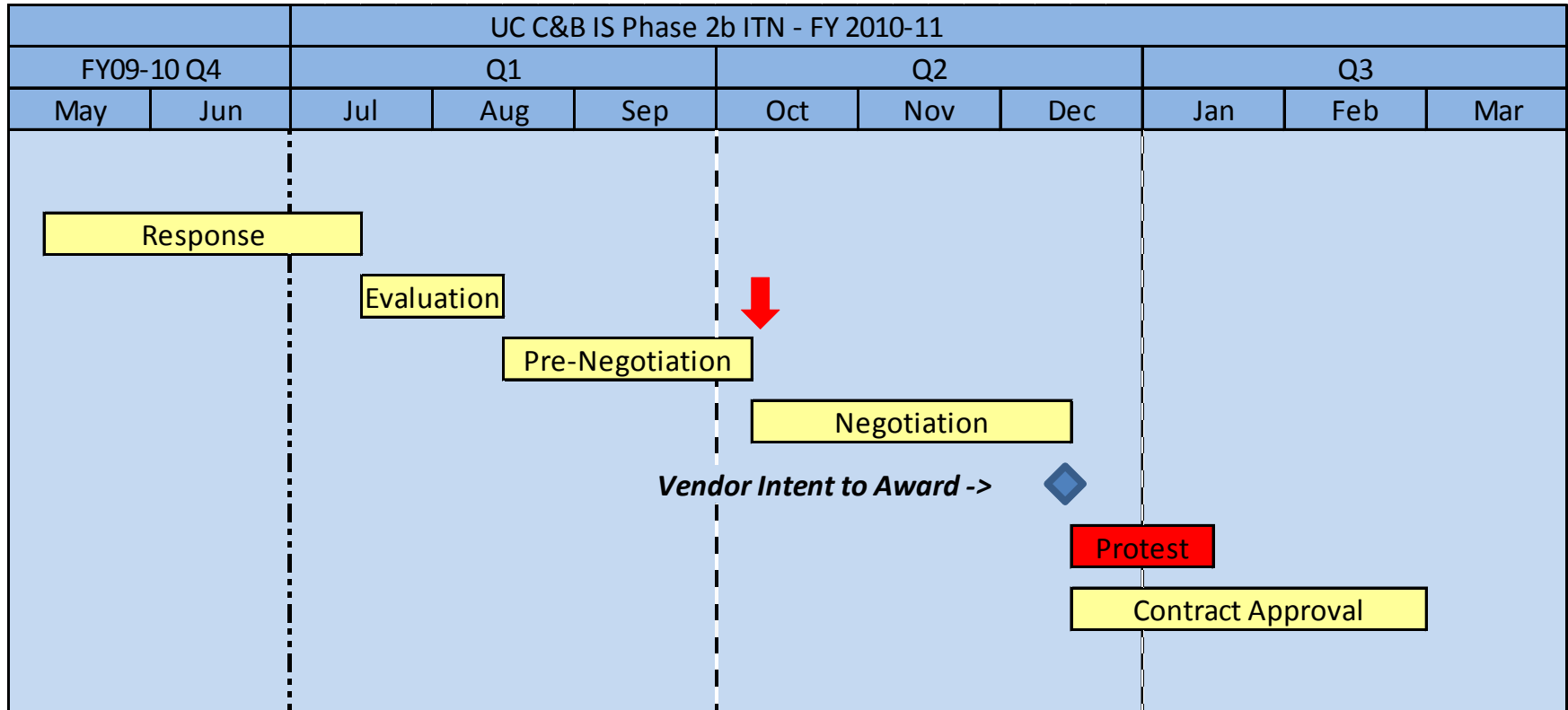
<b><i>Project Budget &amp; Commitment Variance</i></b>			
<b>Funding Source</b>	<b>Original Budget</b>	<b>Current Forecast</b>	<b>Variance</b>
Operation Funding	\$1,450,000	\$1,450,000	\$0
Project Funding	<u>\$26,301,727</u>	<u>\$4,828,212</u>	<u>\$21,473,515</u>
Totals	\$27,751,727	\$6,278,212	\$21,473,515

# Commitments Through September FY10-11



<b>Budget and Committed To-Date</b>					
<b>Project Cost</b>		<b>FY 2010-11 Budget</b>	<b>Budget to Date</b>	<b>Committed to Date</b>	<b>Variance to Date</b>
<b>Operational Funding</b>					
<b>State Staff</b>	<b>Director, Re- Engineering &amp; Technical</b>	\$675,000	\$150,000	\$131,250	\$18,750
	<b>SMEs</b>	\$775,000	\$62,500	\$0	\$62,500
<b>Admin/Misc</b>	<b>TBD</b>	\$0	\$0	\$0	\$0
<b>Operational Funding Totals</b>		\$1,450,000	\$212,500	\$131,250	\$81,250
<b>Project Funding</b>					
<b>Deliverables*</b>	<b>Evaluation/Negotiation Materials</b>	\$43,200	\$43,200	\$34,050	\$9,150
	<b>Evaluation Support</b>	\$80,775	\$80,775	\$73,725	\$7,050
	<b>Negotiation and Contract Support</b>	\$334,575	\$109,575	\$119,950	-\$10,375
<b>Other Costs</b>	<b>OPS</b>	\$151,250	\$25,250	\$0	\$25,250
	<b>Expenses</b>	\$344,459	\$81,490	\$0	\$81,490
	<b>Hardware (OCO)</b>	\$107,000	\$41,000	\$0	\$41,000
	<b>Project Management Office</b>	\$1,183,250	\$283,250	\$109,758	\$173,493
	<b>Project Support</b>	\$310,000	\$77,500	\$53,400	\$24,100
	<b>IV&amp;V Services</b>	\$813,700	\$124,367	\$124,367	\$0
	<b>IV&amp;V Contract Manager</b>	\$60,000	\$15,000	\$15,000	\$0
	<b>Outside Legal Support</b>	\$90,000	\$45,000	\$11,907	\$33,093
	<b>Business Analysts</b>	\$750,000	\$75,000	\$0	\$75,000
	<b>System Integrator</b>	\$0	\$0	\$0	\$0
<b>Contingency</b>	\$560,004	\$140,001	\$0	\$140,001	
<b>Project Funding Totals</b>		\$4,828,212	\$1,141,407	\$542,156	\$599,251
<b>Project Grand Totals</b>		\$6,278,212	\$1,353,907	\$673,406	\$761,751

# Phase 2b Timeline



# Project Activities



- ▶ Amanda Moore – AWI Program Manager
  - Responsible for overall program functional delivery
- ▶ 9 SMEs Onboarded
  - Peggy Conklin – Claims/Wage Lead
    - Fabiola Antoine
    - Napoleon Harrington
    - Addie Mungen
    - John Saaco
  - Rick Ashton – Benefit Payment Control Lead
    - Robin Nichols
    - Open



# Project Activities



- ▶ 9 SMEs Onboarded
  - Tammy Brennan – Special Payments Lead
    - Brandon Pittman
  - Johnnie Patronis – Adjudication Lead
    - Joe Barbosa
    - Robin Hodge-Carey
  - Mary Suzan Redmon – Appeals Lead
    - Chris Presnell
    - Open
  - Margaret Gowen/Donna Winsloe – DOR Leads
  - Richard Meik – Workforce Lead
    - Open



# Project Activities



- ▶ Dianna Suggs – PMO Project Manager
  - Responsible for project activity monitoring and controlling
- ▶ Phase 3 Baseline Project Management Plans complete by November 1
  - Defined draft PMP documents
  - Conducting weekly meetings with E&Y to prepare for IV&V Phase 3 baseline
  - Providing Phase 3 Project orientation for SMEs, Stakeholders and PMT team members
  - Once System Integrator contract is signed, PMO will begin onboard process for vendor staff



- ▶ Pre-negotiations and Demonstrations
  - ▶ 3 day presentations were conducted by each of the four short-listed vendors:
    - ▶ TCS August 31 – September 2
    - ▶ IBM September 7 – 9
    - ▶ Accenture September 14 – 16
    - ▶ Deloitte September 21 – 23
  - ▶ The presentations covered:
    - ▶ Company and Team Experience
    - ▶ Project Approach & Schedule
    - ▶ Technology
    - ▶ Functional Fit
    - ▶ Cost



- ▶ Discuss and Decide:
  - Advisory team completed the comparative analysis based on vendor demonstrations and responses.
  - Advisory team met with each Negotiator to distribute the comparative analysis and to discuss their impressions as to the cross-functional strengths and weaknesses of each Respondent
  - Negotiators each completed a “paired-comparison” ranking each Respondent against the other across nine criteria



## ▶ Proceed to Negotiate

- ▶ October 4, the Negotiation Team held a public meeting and recommended and agreed that the Agency would conduct concurrent negotiations with two Respondents
- ▶ October 8, the Negotiation Team held a public meeting and through a individual vote rank ordered the short-listed Respondents:
  - 1) Deloitte
  - 2) Accenture
  - 3) TCS (TATA)
  - 4) IBM
- ▶ The Negotiation Team then recommended and agreed to advance Deloitte & Accenture into contract negotiations



## ► Negotiations

- Oct 11–15: Complete the negotiation strategy including the framework of the Interim Revised Proposal (IRP)
- Oct 18–22: Conduct negotiation meetings with Deloitte & Accenture, clarify any items & release the Interim Revised Proposal (IRP) instructions
- Oct 25–29: Respondent IRP response
- Nov 1–5: Agency review of IRP and conduct the second round of negotiation meetings
- Nov 5\*: Negotiations Go-Forward Recommendation

\* - *Depending on negotiations to-date*

# ITN – Key Dates



- ▶ October 25 Move to Northwood
- ▶ November 10 ESC Meeting
- ▶ December 8 ESC Meeting\*
- ▶ December 13 Intent to Award  
Recommendation (Public Mtg)
- ▶ December 17 Posting of Intent to Award
- ▶ January 12 ESC Meeting\*\*
- ▶ February 28 Anticipated Contract Start

\* - *Move to after Intent to Award?*

\*\* - *To be scheduled*

# Other Information

- ▶ TBD





# Questions?

