



2021-22 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 15 - Hillsborough County									
Workforce Estimating Conference Selection Criteria:									
1	FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)								
2	500 annual openings and average growth rate of 1.26% or 1,200 annual openings with any positive growth								
3	Mean Wage of \$15.13/hour and Entry Wage of \$12.31/hour								
4	High Skill/High Wage (HSHW) Occupations:								
	Mean Wage of \$23.72/hour and Entry Wage of \$15.13/hour								
SOC Code†	HSHW††	Occupational Title†	Annual Percent* Growth	Annual* Openings	2020 Hourly Wage* Mean Entry		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
132011	HSHW	Accountants and Auditors	1.82	1042	\$34.88	\$22.00	5	Yes	R
113011	HSHW	Administrative Services Managers	1.87	177	\$48.67	\$26.75	4	Yes	R
112011		Advertising and Promotions Managers	1.85	7	\$52.36	\$21.34	5	No	R
413011		Advertising Sales Agents	0.11	1462	\$28.61	\$13.50	3	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	1.67	1474	\$31.54	\$16.75	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.44	610	\$113.51	\$69.15	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	1.01	110	\$26.16	\$20.19	3	Yes	R
274011		Audio and Video Equipment Technicians	3.23	869	\$23.38	\$14.44	4	Yes	S
493021		Automotive Body and Related Repairers	1.26	1104	\$21.85	\$14.10	3	Yes	S
493023		Automotive Service Technicians and Mechanics	0.61	419	\$19.82	\$12.55	3	Yes	R
395011		Barbers	N/A	N/A	N/A	\$12.34	3	No	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.59	1380	\$20.08	\$13.71	4	Yes	R
472021		Brickmasons and Blockmasons	1.54	882	\$18.61	\$12.70	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.44	148	\$22.45	\$16.37	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.52	1744	\$19.81	\$13.59	3	No	S
131199	HSHW	Business Operations Specialists, All Other	1.59	861	\$33.12	\$17.13	4	Yes	R

274031		Camera Operators, Television, Video, and Motion Picture	0.53	7	\$23.80	\$15.04	4	No	R
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.09	742	\$29.34	\$18.11	3	Yes	S
292031		Cardiovascular Technologists and Technicians	1.02	22	\$23.78	\$12.76	3	No	R
435011		Cargo and Freight Agents	2.34	90	\$21.68	\$13.20	3	Yes	R
472031		Carpenters	2.02	588	\$18.98	\$13.85	3	Yes	R
472051		Cement Masons and Concrete Finishers	1.22	1755	\$19.31	\$14.49	3	Yes	S
351011	HSHW	Chefs and Head Cooks	4.03	1939	\$27.41	\$15.75	3	Yes	S
111011	HSHW	Chief Executives	0.14	139	\$89.21	\$33.36	5	Yes	R
172051	HSHW	Civil Engineers	1.41	213	\$41.37	\$25.55	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.47	413	\$30.95	\$20.50	3	Yes	R
532012	HSHW	Commercial Pilots	1.74	592	\$78.64	\$26.04	3	Yes	S
211099		Community and Social Service Specialists, All Other	1.39	142	\$17.71	\$12.80	5	Yes	R
211094		Community Health Workers	2.20	22	\$23.01	\$13.95	5	No	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.02	87	\$28.76	\$19.57	4	Yes	R
131041	HSHW	Compliance Officers	1.40	195	\$31.73	\$18.98	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	2.28	249	\$69.12	\$43.30	5	Yes	R
514012	HSHW	Computer Controlled (CNC) Mach. Tool Programmers, M & P	2.42	4	\$24.81	\$17.52	3	Yes	S
151143	HSHW	Computer Network Architects	2.25	149	\$53.61	\$36.87	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.65	139	\$41.00	\$26.86	3	Yes	R
151199	HSHW	Computer Occupations, All Other	1.83	174	\$42.69	\$24.29	3	Yes	R
151131	HSHW	Computer Programmers	1.93	124	\$38.90	\$26.43	3	Yes	R
151121	HSHW	Computer Systems Analysts	2.06	358	\$43.23	\$26.21	4	Yes	R
151151	HSHW	Computer User Support Specialists	2.17	660	\$25.21	\$15.76	3	Yes	R
514011		Computer-Controlled Machine Tool Operators, M & P	0.54	15	\$18.40	\$14.25	3	Yes	S
474011	HSHW	Construction and Building Inspectors	1.03	132	\$26.99	\$19.14	3	Yes	R
119021	HSHW	Construction Managers	2.75	309	\$49.33	\$25.89	4	Yes	R
352014		Cooks, Restaurant	1.78	1009	\$12.62	\$10.45	3	No	R

131051	HSHW	Cost Estimators	0.94	123	\$31.28	\$19.40	4	Yes	R
434051		Customer Service Representatives	1.10	4555	\$16.27	\$11.39	3	Yes	S
151141	HSHW	Database Administrators	1.78	83	\$43.15	\$23.83	4	Yes	R
319091		Dental Assistants	1.57	200	\$19.89	\$15.17	3	Yes	R
292021	HSHW	Dental Hygienists	1.42	82	\$36.79	\$31.35	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	\$30.43	\$22.17	3	Yes	S
292051		Dietetic Technicians	0.20	10	\$13.26	\$10.56	3	No	R
212021		Directors, Religious Activities and Education	2.27	89	\$23.19	\$14.58	5	No	R
119031		Education Administrators, Preschool and Child Care Center/Program	N/A	N/A	\$23.46	\$20.23	3	No	R
259099		Education, Training, and Library Workers, All Other	3.01	93	\$19.96	\$12.82	5	Yes	R
472111		Electricians	1.86	598	\$20.95	\$15.05	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	0.60	463	\$30.99	\$22.25	5	No	R
292041		Emergency Medical Technicians and Paramedics	1.81	74	\$17.14	\$11.75	4	Yes	R
173029		Engineering Technicians, Except Drafters, All Other	1.14	30	\$24.63	\$16.31	4	No	R
194091		Environmental Science and Protection Technicians, Including Health	N/A	N/A	\$26.69	\$15.51	3	No	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	-1.20	353	\$24.77	\$17.26	3	Yes	R
274032		Film and Video Editors	0.33	7	\$23.79	\$14.67	4	No	R
132051	HSHW	Financial Analysts	1.17	181	\$35.67	\$20.65	5	Yes	R
113031	HSHW	Financial Managers	2.71	384	\$67.59	\$35.64	5	Yes	R
132099	HSHW	Financial Specialists, All Other	12.00	16192	\$32.46	\$17.81	3	Yes	S
332021		Fire Inspectors and Investigators	1.02	6	\$32.37	\$23.87	3	No	R
332011	HSHW	Firefighters	0.49	1827	\$32.55	\$23.33	3	Yes	S
371012		First-Line Superv. Landscaping & Groundskeeping Workers	3.28	156	\$19.36	\$12.42	3	Yes	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.58	545	\$28.45	\$19.96	4	Yes	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	3.01	146	\$18.81	\$12.95	3	Yes	R

491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.26	286	\$29.30	\$19.04	3	Yes	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.70	1197	\$28.17	\$17.58	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.92	227	\$29.73	\$18.76	3	Yes	R
331099		First-Line Superv., Protective Service Workers, All Other	2.04	662	\$22.72	\$13.88	3	Yes	S
451011		First-Line Supervisors of Farming, Fishing, and Forestry Workers	N/A	N/A	\$20.75	\$13.48	3	No	R
331021		First-Line Supervisors of Fire Fighting and Prevention Workers	1.15	18	\$36.82	\$28.21	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.87	330	\$41.58	\$22.75	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	2.53	2046	\$21.96	\$14.13	3	Yes	S
331012		First-Line Supervisors of Police and Detectives	0.83	15	\$41.09	\$29.26	4	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.76	940	\$22.65	\$13.78	3	Yes	R
531031		First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1.14	115	N/A	N/A	3	Yes	R
119051		Food Service Managers	2.31	262	\$23.78	\$14.92	4	Yes	R
194092		Forensic Science Technicians	1.66	24	\$26.85	\$18.58	3	No	R
111021	HSHW	General and Operations Managers	1.81	1313	\$53.69	\$24.27	4	Yes	R
472121		Glaziers	1.69	721	\$20.30	\$15.19	3	Yes	S
251191		Graduate Teaching Assistants	N/A	N/A	N/A	N/A	5	No	R
271024		Graphic Designers	0.99	169	\$23.06	\$14.96	4	Yes	R
395012		Hairdressers, Hairstylists, and Cosmetologists	1.26	491	\$15.26	\$8.98	3	No	R
292099		Health Technologists and Technicians, All Other	1.96	110	\$19.96	\$13.20	3	Yes	R
319099		Healthcare Support Workers, All Other	1.24	21389	\$14.73	\$10.67	3	Yes	R

499021		Heating, A.C., and Refrigeration Mechanics and Installers	1.07	290	\$21.56	\$14.68	3	Yes	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.38	1385	\$20.97	\$12.61	3	Yes	R
311011		Home Health Aides	4.27	208	\$11.20	\$10.00	3	Yes	S
434161		Human Resources Assistants, Exc. Payroll	0.62	84	\$18.56	\$13.33	3	Yes	R
131071	HSHW	Human Resources Specialists	2.41	550	\$30.02	\$19.43	5	Yes	R
172112	HSHW	Industrial Engineers	1.97	87	\$39.61	\$25.70	5	Yes	R
499041	HSHW	Industrial Machinery Mechanics	1.75	127	\$25.24	\$16.60	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.04	396	\$19.27	\$14.32	3	Yes	R
151122	HSHW	Information Security Analysts	1.80	565	\$43.26	\$26.49	3	Yes	S
472131		Insulation Workers, Floor, Ceiling, and Wall	N/A	N/A	\$18.82	\$13.33	3	No	R
413021		Insurance Sales Agents	1.74	1186	\$31.24	\$15.03	3	Yes	R
132053	HSHW	Insurance Underwriters	0.66	85	\$33.69	\$19.66	3	Yes	R
252012	HSHW	Kindergarten Teachers, Except Special Education	0.80	94	\$27.79	\$21.20	5	No	R
436012		Legal Secretaries	-1.66	70	\$22.91	\$15.89	3	Yes	R
292061		Licensed Practical and Licensed Vocational Nurses	1.61	347	\$22.02	\$18.72	3	Yes	R
434131		Loan Interviewers and Clerks	1.96	233	\$20.98	\$14.35	3	Yes	R
132072	HSHW	Loan Officers	1.47	179	\$34.76	\$19.35	4	Yes	R
499071		Maintenance and Repair Workers, General	1.67	11523	\$18.01	\$12.39	3	Yes	S
131111	HSHW	Management Analysts	2.29	680	\$37.78	\$20.07	5	Yes	R
119199	HSHW	Managers, All Other	1.57	497	\$46.60	\$26.43	4	Yes	R
395092		Manicurists and Pedicurists	1.26	42	\$12.69	\$9.92	3	No	R
131161	HSHW	Market Research Analysts and Marketing Specialists	3.16	587	\$29.98	\$17.03	5	Yes	R
112021	HSHW	Marketing Managers	1.90	115	\$64.95	\$31.44	5	Yes	R
173027		Mechanical Engineering Technicians	2.40	9	\$23.70	\$16.75	4	No	R
274099		Media and Communication Equipment Workers, All Other	0.63	10	\$44.58	\$37.61	4	No	R
292012		Medical and Clinical Laboratory Technicians	1.68	649	\$24.51	\$14.54	4	Yes	S
292011		Medical and Clinical Laboratory Technologists	1.43	103	\$23.83	\$13.63	4	Yes	R

292010		Medical and Clinical Laboratory Technologists and Technicians	2.18	227	\$23.79	\$14.02	4	Yes	R
119111	HSHW	Medical and Health Services Managers	4.03	239	\$53.42	\$28.85	5	Yes	R
319092		Medical Assistants	2.81	625	\$15.70	\$13.02	3	Yes	R
319093		Medical Equipment Preparers	1.29	40	\$16.18	\$11.53	3	No	R
292071		Medical Records and Health Information Technicians	13.50	842	\$19.96	\$13.20	4	Yes	R
436013		Medical Secretaries	1.95	334	\$17.35	\$12.50	3	Yes	R
319094		Medical Transcriptionists	1.76	107	\$19.80	\$14.75	3	Yes	R
131121		Meeting, Convention, and Event Planners	3.05	97	\$23.36	\$13.28	4	Yes	R
514199		Metal and Plastic Machine Workers, all other	N/A	N/A	\$17.39	\$13.33	2	Yes	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	0.60	92	\$27.58	\$19.96	5	No	R
499044		Millwrights	0.75	5	\$22.57	\$15.34	3	No	R
151142	HSHW	Network and Computer Systems Administrators	1.92	221	\$39.43	\$25.96	4	Yes	R
292033		Nuclear Medicine Technologists	1.60	9	\$34.72	\$28.52	4	No	R
311014		Nursing Assistants	1.79	880	\$13.41	\$11.13	3	Yes	S
472073		Operating Engineers/Construction Equipment Operators	0.98	242	\$18.64	\$14.62	3	Yes	R
519083		Ophthalmic Laboratory Technicians	1.42	56	\$16.44	\$11.62	3	No	R
292081		Opticians, Dispensing	1.95	37	\$18.28	\$11.81	4	Yes	S
472141		Painters, Construction and Maintenance	1.27	157	\$22.13	\$16.12	3	Yes	R
232011		Paralegals and Legal Assistants	1.82	422	\$23.07	\$15.82	3	Yes	R
311015		Patient Care Technicians (Orderlies)	1.83	255	\$15.16	\$11.34	3	Yes	S
132052	HSHW	Personal Financial Advisors	1.18	171	\$46.96	\$21.47	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	0.15	30	\$15.29	\$10.80	4	No	S
292052		Pharmacy Technicians	1.70	2962	\$16.45	\$12.67	3	Yes	S
319097		Phlebotomists	3.48	116	\$16.70	\$13.10	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.70	1224	\$29.80	\$21.23	4	Yes	S
472151		Pipelayers	1.39	559	\$19.38	\$16.19	3	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.28	279	\$22.20	\$15.53	3	Yes	R

333051	HSHW	Police and Sheriff's Patrol Officers	0.48	3109	\$34.32	\$25.32	3	No	S
251199	HSHW	Postsecondary Teachers, All Other	1.66	2041	\$33.61	\$17.29	4	No	S
252011		Preschool Teachers, Except Special Education	1.08	273	\$12.44	\$9.95	4	No	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.48	315	\$32.41	\$18.29	4	Yes	R
292053		Psychiatric Technicians	2.15	931	\$16.00	\$12.78	3	Yes	S
273031	HSHW	Public Relations Specialists	1.88	145	\$28.66	\$16.63	5	Yes	R
291124		Radiation Therapists	2.88	19	\$47.60	\$31.76	4	No	R
292034	HSHW	Radiologic Technologists	1.56	87	\$29.03	\$20.83	3	Yes	R
419021		Real Estate Brokers	2.03	96	\$36.64	\$14.45	3	No	R
419022	HSHW	Real Estate Sales Agents	2.12	365	\$32.23	\$15.62	3	Yes	R
493092		Recreational Vehicle Service Technicians	N/A	N/A	\$17.74	\$10.45	3	No	S
291141	HSHW	Registered Nurses	1.34	1271	\$33.39	\$24.33	4	Yes	R
291126	HSHW	Respiratory Therapists	2.62	776	\$28.22	\$23.54	4	Yes	S
472181		Roofers	1.79	301	\$18.06	\$12.66	3	No	R
535011		Sailors and Marine Oilers	2.21	555	\$15.40	\$13.35	3	No	S
112022	HSHW	Sales Managers	1.89	242	\$66.34	\$31.00	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.47	265	\$42.53	\$18.28	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.05	1097	\$30.86	\$14.81	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	0.60	240	\$29.07	\$19.87	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.13	350	\$36.37	\$17.25	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.53	149	\$21.84	\$15.93	3	No	R
339032		Security Guards	1.17	1195	\$14.81	\$9.66	3	No	S
472211		Sheet Metal Workers	1.32	1110	\$19.28	\$13.54	3	Yes	S
395094		Skincare Specialists	1.63	30	\$16.88	\$10.49	3	No	R
211093		Social and Human Service Assistants	2.01	1660	\$19.09	\$13.25	3	Yes	S
151132	HSHW	Software Developers, Applications	2.28	588	\$48.04	\$30.62	4	Yes	R
151133	HSHW	Software Developers, Systems Software	20.80	1881	\$48.46	\$31.13	5	Yes	R
472231		Solar Photovoltaic Installers	N/A	N/A	N/A	N/A	3	No	R
472221		Structural Iron and Steel Workers	1.87	506	\$21.16	\$16.08	3	Yes	S
292055		Surgical Technologists	1.45	809	\$22.19	\$16.10	3	Yes	S

259041		Teacher Assistants	1.25	445	\$13.32	\$10.24	3	No	R
492022		Telecommunications Equipment Installers and Repairers	2.16	353	\$23.79	\$15.50	3	Yes	R
499052		Telecommunications Line Installers and Repairers	1.65	93	\$19.67	\$15.24	3	Yes	R
472044		Tile and Marble Setters	2.10	827	\$19.90	\$15.51	3	Yes	S
232093		Title Examiners, Abstractors, and Searchers	0.65	80	\$20.92	\$15.09	3	Yes	R
131151		Training and Development Specialists	1.83	279	\$27.41	\$13.46	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	1.35	513	\$46.32	\$26.13	4	Yes	S
292056		Veterinary Technologists and Technicians	2.59	998	\$18.31	\$13.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	658	\$29.91	\$20.20	4	Yes	S
151134	HSHW	Web Developers	1.96	95	\$36.00	\$22.19	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	1.14	169	\$20.34	\$14.85	3	Yes	R
*DEO Employment Projections 2018-2026									
EFI - Enterprise Florida, Inc.									
An equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. All voice telephone numbers on this document may be reached by persons using TTY/TDD equipment via the Florida Relay Service at 711. "A proud partner of the American Job Center network."									

