

Rick Scott
GOVERNOR



Jesse Panuccio
EXECUTIVE DIRECTOR

MEMORANDUM

DATE: August 14, 2014
TO: Regional Workforce Board Executive Directors
FROM: Lois A. Scott, Chief, Bureau of One-Stop and Program Support
SUBJECT: Program Year 2014-2015 Performance Incentives

To recognize and provide performance incentive funding to regions, CareerSource Florida will determine incentive awards to Regional Workforce Boards (RWBs) based on Common Measures Performance data for Program Year 2013-2014, adoption of the Expanding Business Engagement tools by December 31, 2014 and Employer Retention and Employer Penetration for the Program Year 2014-2015.

A total of \$2.4 million has been allocated for state-level performance incentive funds to be distributed according to the following objectives:

- Florida Workforce System Common Measures — \$400,000
- Expanding Business Engagement Tools — \$1,000,000
- Employer Retention Increase with Quality Services (20%) — \$500,000
- Employer Penetration Increase Continuous Improvement (10%) — \$250,000
- Employer Penetration Increase Excellence (25%) — \$250,000

In regards to both the Employer Retention and Employer Penetration measures, outcomes will be calculated utilizing data from both the State's Workforce system and the Customer Relationship Management system as implemented through the Expanding Business Engagement Initiative. Common Measures data will be pulled solely from the State's Workforce system.

If you have any questions, please contact Tony Carter at tony.carter@deo.myflorida.com or (850) 245-7406.

LAS/otc

Attachments:

[CareerSource Florida Board, Executive Committee Action Items](#)
[Performance Incentive Policy – 2013-2014 Evaluation Criteria – Common Measures](#)
[Expanding Business Engagement Guidance](#)
[Expanding Business Engagement Initiative Form](#)
[Frequently Asked Questions](#)

cc: CareerSource Florida
Dean Izzo

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