# Rebuild Florida Business Loan Fund Frequently Asked Questions



#### Q. What is required to be eligible?

A. You must have a business located in the state of Florida:

- Be authorized to work in the state of Florida: and
- Operate primarily in the state of Florida.
- Have a business owned and controlled by persons who are lawfully in the U.S. and have an appropriate work Visa.
- Be legally able to contract debt.

#### Q. What is considered allowable lending?

**A.** Loans can be used for the following purposes:

- Working Capital Needs
  - A line of credit
  - Purchase order
  - Seasonal financing
  - Purchase inventory
  - Refinancing business debt (Note: For this purpose, the borrower must demonstrate a sound economic justification in the loan documentation provided. Reducing the risk of loss to an existing lender(s) or lowering the cost of financing to a borrower shall not, without other indicia, constitute a sound economic justification.)
- Fixed Assets
  - Construction (renovation, expansion and leasehold improvements)
  - Machinery and equipment
  - Acquisition of land for business development
  - Furniture, fixtures and equipment
- Both Working Capital and Fixed Assets
  - Business acquisition
  - Business expansion
  - Landscape and property improvements

#### Q. What are the loan terms?

**A.** See the below table for the loan terms based on the loan type:

Loan Type	Loan Amount	Loan Terms	Loan Fees	Equity (min 10%)
Express	\$350,000 maximum	3-5 years	2% loan	Cash
Standard	\$2,500,000 maximum	5-20 years	2% loan	Cash

#### Q. What are the required application documents?

**A.** Include the following documents for a complete application:

- Copy of valid ID for each owner
- Copy of current County Business License
- Previous 6 months bank statements for both personal and business accounts
- Business plan
- Three-year schedule of jobs that will be created due to the loan with the average wage salary
- Income statements from previous 3 years
- Business organizational documents
- Articles of Incorporation or Organization
- Resumes of key management personnel
- Personal financial statement of owner(s)
- Business financial statement of owner(s)
- Business liability insurance policy
- Proof credit is not available elsewhere
- Credit Check Authorization
- Environmental Certification
- Summary of collateral (if applicable)
- Environmental narrative (if applicable)
- Signed borrower certification

#### Q. Where can I go for assistance with my application?

**A.** You can go to one of the following third-party lenders or your local Florida Small Business Development Centers (SBDC) for assistance with your application:

- Federally-regulated lender
- State-regulated lender
- Small Business Lending Company (SBLC)
- Certified Development Company (CDC's)
- Find your <u>local SBDC Office</u>

# Q. How do I apply?

**A.** Visit <a href="www.FloridaJobs.org/RebuildFlorida/BusinessRecovery">www.FloridaJobs.org/RebuildFlorida/BusinessRecovery</a> to begin the application. You will need to create login information or sign-in using your existing login to apply.

# Q. What are the lending guidelines?

- All owners of 20% of more of the borrowing entity must guarantee the loan and, therefore, provide all required documentation;
- An Experian credit score of 650 or higher (please note: a score below 650 may be considered in certain circumstances and additional collateral may be requested.);
- No bankruptcy within the last five (5) years;
- Provide contracts, bids or estimates for the following purposes:
  - Real estate, furniture, fixtures and equipment; and/or
  - Renovation, improvement or construction

## Q. Is collateral required?

**A.** Loans over \$25,000 may require collateral. A discount rate may be used to reduce collateral value. Valuation of collateral and discount rates will be assessed on a per loan basis.

## Q. How are you approved or denied?

**A.** All applications and documents are sent to a Loan Review Committee for review. The following will be reviewed to make a loan decision:

- Application
- Project summary
- Loan summary
- Due diligence and underwriting
- Credit score