

## 2021-22 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 23 - Miami-Dade and Monroe Counties

**Selection Criteria:**

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.45/hour and Entry Wage of \$12.57/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$24.22/hour and Entry Wage of \$15.45/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2019 Hourly Wage		FLDOE	In EFI	Data
			Percent Growth	Openings	Mean	Entry	Training Code	Targeted Industry?	Source†††
132011	HSHW	Accountants and Auditors	1.38	1,615	40.15	22.62	5	Yes	R
113011	HSHW	Administrative Services Managers	1.62	233	45.81	25.54	4	Yes	R
413011	HSHW	Advertising Sales Agents	1.28	453	34.35	16.02	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	0.94	318	31.62	16.74	3	Yes	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.07	347	117.78	76.73	4	Yes	R
132021	HSHW	Appraisers and Assessors of Real Estate	0.74	96	30.03	15.58	3	Yes	R
173011	HSHW	Architectural and Civil Drafters	0.72	122	28.49	18.92	3	Yes	R
119041	HSHW	Architectural and Engineering Managers	1.10	85	65.93	42.03	5	Yes	R
271011	HSHW	Art Directors	1.36	94	39.57	28.16	5	Yes	R
274011		Audio and Video Equipment Technicians	2.55	141	21.15	13.36	4	Yes	R
493021		Automotive Body and Related Repairers	0.56	130	20.46	13.66	3	Yes	R
493023		Automotive Service Technicians and Mechanics	0.66	5,668	21.81	12.68	3	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks	0.31	1,941	20.48	13.88	4	Yes	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.15	229	24.48	15.41	3	Yes	R
533021		Bus Drivers, Transit and Intercity	1.52	1,744	19.81	13.59	3	No	S
131199	HSHW	Business Operations Specialists, All Other	1.32	1,160	36.20	17.58	4	Yes	R
251011	HSHW	Business Teachers, Postsecondary	3.81	101	44.58	24.69	5	No	R
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.56	502	28.43	16.84	3	Yes	R
472031		Carpenters	0.64	863	20.31	14.65	3	Yes	R
472051		Cement Masons and Concrete Finishers	0.25	166	18.42	12.92	3	Yes	R
351011	HSHW	Chefs and Head Cooks	4.01	238	26.85	15.68	3	Yes	R
111011	HSHW	Chief Executives	0.06	258	93.81	42.86	5	Yes	R
172051	HSHW	Civil Engineers	1.07	251	42.12	24.29	5	Yes	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.23	237	30.47	19.32	3	Yes	R
212011	HSHW	Clergy	1.03	116	31.64	17.86	5	Yes	R
532012	HSHW	Commercial Pilots	1.74	592	78.64	26.04	3	Yes	S
211099		Community and Social Service Specialists, All Other	1.04	323	18.15	13.17	5	Yes	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.61	756	26.93	17.88	4	Yes	S
131041	HSHW	Compliance Officers	0.55	446	36.48	21.29	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	1.71	196	66.24	37.59	5	Yes	R
151143	HSHW	Computer Network Architects	1.51	119	51.02	32.77	3	Yes	R
151199	HSHW	Computer Occupations, All Other	1.55	128	40.46	16.97	3	Yes	R
151131	HSHW	Computer Programmers	2.60	234	42.76	23.81	3	Yes	R
151121	HSHW	Computer Systems Analysts	1.40	206	44.23	26.94	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.45	421	25.30	16.41	3	Yes	R
474011		Construction and Building Inspectors	0.67	182	28.30	14.23	3	Yes	R
119021	HSHW	Construction Managers	1.91	520	53.15	31.91	4	Yes	R
131051	HSHW	Cost Estimators	0.06	111	31.20	19.21	4	Yes	R
151141	HSHW	Database Administrators	1.52	669	45.51	27.69	4	Yes	S
319091		Dental Assistants	1.51	2,759	18.84	13.24	3	Yes	S
292021	HSHW	Dental Hygienists	1.55	96	25.09	16.36	4	Yes	R
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	30.43	22.17	3	Yes	S
119033	HSHW	Education Administrators, Postsecondary	2.36	163	42.24	23.96	5	Yes	R
259099		Education, Training, and Library Workers, All Other	2.64	132	23.38	14.98	5	Yes	R
472111		Electricians	0.74	476	22.14	13.63	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.05	550	25.12	19.08	5	No	R
192041	HSHW	Environmental Scientists and Specialists, Including Health	1.69	391	33.21	18.19	5	Yes	R
274032	HSHW	Film and Video Editors	2.31	82	26.13	16.72	4	Yes	R
132051	HSHW	Financial Analysts	1.30	206	37.75	22.07	5	Yes	R
132099	HSHW	Financial Specialists, All Other	1.34	92	37.75	22.07	3	Yes	R
113031	HSHW	Financial Managers	2.58	516	70.51	35.44	5	Yes	R
332011	HSHW	Firefighters	0.22	250	33.19	23.33	3	Yes	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	3.06	187	21.76	13.40	3	Yes	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	0.87	573	31.42	19.73	4	Yes	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	3.63	388	17.80	12.75	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.16	427	29.65	18.36	3	Yes	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.66	1,769	28.84	17.59	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.60	368	28.15	16.87	3	Yes	R
331099		First-Line Superv., Protective Service Workers, All Other	1.77	127	23.21	14.01	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.31	416	38.31	21.08	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	2.18	221	21.07	14.35	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.37	1,603	22.33	13.76	3	Yes	R
119051	HSHW	Food Service Managers	2.41	292	30.69	20.46	4	Yes	R
111021	HSHW	General and Operations Managers	1.66	2,033	52.49	22.95	4	Yes	R

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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
					Mean	Entry			
472121		Glaziers	1.69	721	20.30	15.19	3	Yes	S
271024	HSHW	Graphic Designers	0.72	316	26.03	17.89	4	Yes	R
211091	HSHW	Health Educators	2.06	91	35.57	17.44	5	Yes	R
292099		Health Technologists and Technicians, All Other	1.72	941	21.43	13.45	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	0.40	284	20.83	15.06	3	Yes	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.25	2,130	20.27	12.97	3	Yes	R
434161		Human Resources Assistants, Exc. Payroll	0.29	114	18.11	13.28	3	Yes	R
113121	HSHW	Human Resources Managers	1.57	96	56.20	32.95	5	Yes	R
131071	HSHW	Human Resources Specialists	1.67	575	28.39	17.29	5	Yes	R
172112	HSHW	Industrial Engineers	1.40	95	34.97	23.10	5	Yes	R
499041		Industrial Machinery Mechanics	1.29	199	21.75	14.04	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.40	3,811	18.34	12.37	3	Yes	S
151122	HSHW	Information Security Analysts	1.80	565	43.26	26.49	3	Yes	S
413021		Insurance Sales Agents	1.42	546	31.99	14.86	3	Yes	R
271025		Interior Designers	0.72	89	28.57	13.69	4	Yes	R
252012	HSHW	Kindergarten Teachers, Except Special Education	1.46	107	26.07	21.96	5	No	R
292061		Licensed Practical and Licensed Vocational Nurses	1.25	517	22.86	19.64	3	Yes	R
434131		Loan Interviewers and Clerks	1.29	147	21.01	13.84	3	Yes	R
132072	HSHW	Loan Officers	0.81	253	38.56	18.49	4	Yes	R
131081	HSHW	Logisticians	2.06	214	27.08	15.74	5	Yes	R
499071		Maintenance and Repair Workers, General	1.67	11,523	18.01	12.39	3	Yes	S
131111	HSHW	Management Analysts	2.58	910	37.11	17.82	5	Yes	R
119199	HSHW	Managers, All Other	1.32	733	47.46	24.50	4	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.85	679	31.14	17.85	5	Yes	R
112021	HSHW	Marketing Managers	1.57	165	60.78	30.70	5	Yes	R
119111	HSHW	Medical and Health Services Managers	3.74	324	53.63	28.36	5	Yes	R
292010		Medical and Clinical Laboratory Technologists and Technicians	1.20	206	25.47	15.42	4,00	Yes	R
319092		Medical Assistants	2.88	1,135	17.06	13.31	3	Yes	R
292071		Medical Records and Health Information Technicians	1.80	1,267	21.43	13.45	4	Yes	S
436013		Medical Secretaries	1.73	530	16.07	12.71	3	Yes	R
131121	HSHW	Meeting, Convention, and Event Planners	3.49	187	25.47	16.33	4	Yes	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.04	245	26.13	17.90	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	0.63	92	23.16	15.72	3	Yes	R
151142	HSHW	Network and Computer Systems Administrators	1.29	203	40.80	25.56	4	Yes	R
472073		Operating Engineers/Construction Equipment Operators	0.94	249	22.47	15.76	3	Yes	R
472141		Painters, Construction and Maintenance	0.82	334	17.04	12.72	3	Yes	R
232011	HSHW	Paralegals and Legal Assistants	1.62	902	26.33	17.24	3	Yes	R
132052	HSHW	Personal Financial Advisors	2.42	297	59.55	21.29	5	Yes	R
292052		Pharmacy Technicians	1.70	2,962	16.45	12.67	3	Yes	S
319097		Phlebotomists	3.11	207	16.43	12.84	3	Yes	R
312021	HSHW	Physical Therapist Assistants	3.26	117	29.43	19.66	4	Yes	R
291071	HSHW	Physician Assistants	4.34	91	50.27	33.66	5	Yes	R
472151		Pipelayers	1.39	559	19.38	16.19	3	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	0.57	364	20.83	13.85	3	Yes	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.31	504	33.25	24.75	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.66	2,041	33.61	17.29	4	No	S
272012	HSHW	Producers and Directors	1.75	246	37.30	18.63	5	Yes	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.20	607	31.71	15.62	4	Yes	R
292053		Psychiatric Technicians	1.66	125	15.89	12.74	3	Yes	R
273031	HSHW	Public Relations Specialists	1.03	308	31.11	17.02	5	Yes	R
292034	HSHW	Radiologic Technologists	1.61	143	28.17	20.47	3	Yes	R
419021	HSHW	Real Estate Brokers	1.71	96	26.37	16.21	3	No	R
419022		Real Estate Sales Agents	1.64	830	32.94	14.59	3	Yes	R
291141	HSHW	Registered Nurses	1.26	1,726	33.28	24.81	4	Yes	R
291126	HSHW	Respiratory Therapists	2.44	103	28.24	23.93	4	Yes	R
472181		Roofers	0.85	262	19.27	13.72	3	No	R
535011		Sailors and Marine Oilers	2.21	555	15.40	13.35	3	No	S
112022	HSHW	Sales Managers	1.43	377	63.84	29.41	5	Yes	R
414011		Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	0.75	345	38.98	15.35	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	0.74	1,976	27.81	12.95	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.12	677	26.21	19.90	5	No	R
413031	HSHW	Securities and Financial Services Sales Agents	1.64	623	39.66	17.85	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.28	121	22.20	16.20	3	No	R
472211		Sheet Metal Workers	0.19	104	21.57	16.23	3	Yes	R
119151	HSHW	Social and Community Service Managers	2.04	81	32.22	20.70	4	Yes	R
211093		Social and Human Service Assistants	2.01	1,660	19.09	13.25	3	Yes	S
151132	HSHW	Software Developers, Applications	1.96	346	44.80	29.47	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.76	137	44.80	29.47	5	Yes	R
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.43	316	22.75	14.34	5	No	R
472221		Structural Iron and Steel Workers	1.87	506	21.16	16.08	3	Yes	S
292055		Surgical Technologists	1.47	106	21.51	14.98	3	Yes	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.58	2,258	28.37	19.41	3	Yes	S
499052		Telecommunications Line Installers and Repairers	1.68	88	20.92	14.74	3	Yes	R
472044		Tile and Marble Setters	1.67	80	17.52	15.53	3	Yes	R
131151	HSHW	Training and Development Specialists	1.34	230	29.80	17.91	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	1.57	125	45.75	26.03	4	Yes	R

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

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					Mean	Entry			
292056		Veterinary Technologists and Technicians	2.59	998	18.31	13.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	3.16	129	31.84	21.38	4	Yes	R
151134	HSHW	Web Developers	1.28	114	35.47	22.36	3	Yes	R
514121		Welders, Cutters, Solderers, and Brazers	0.46	150	19.98	14.19	3	Yes	R
273043		Writers and Authors	1.16	104	27.02	13.85	5	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.