


## MEMORANDUM

**DATE:** June 30, 2017

**TO:** Local Workforce Development Board (LWDB) Executive Directors

**FROM:** James Lincoln Finch, Workforce Administrator 

**SUBJECT:** Program Year 2017-18 LWDB Performance Negotiations

As discussed in the June 8, 2017 monthly LWDB Management Teleconference, CareerSource Florida and the Department of Economic Opportunity (DEO) will provide an opportunity for LWDBs to negotiate local expected Workforce Innovation and Opportunity Act (WIOA) and Wagner-Peyser (WP) performance levels for Program Year 2017-2018. However, LWDBs are not required to negotiate and may choose to accept the state's performance levels negotiated with the United States Department of Labor (USDOL) for PY 17-18 (attached). If you select to negotiate, please note that the state's negotiated performance levels for PY 17-18 will be the baseline for any negotiations.

Current PY 16-17 performance is displayed in the attached spreadsheet, which was created to provide a scenario using the WIOA/WP measure methodology against the most recent (PY 16-17, Quarter 3) WIOA/WP exiters available for the measures. While we realize these individuals were not served under the WIOA/WP criteria, requirements, rules, etc., the data produced gives a preview of similar metrics. LWDBs that choose to negotiate lower expected performance levels than the USDOL-approved state levels must provide a justification for the lower performance level(s) in order to be considered. However, the state will not consider lowering any local measure reflected in the attached spreadsheet exceeding the state's negotiated performance levels for PY 17-18.

If you choose to negotiate, please notify Joseph Gaines via email at [Joseph.Gaines@deo.myflorida.com](mailto:Joseph.Gaines@deo.myflorida.com) by Monday, July 17, 2017. In the notification, please include the measure(s) you wish to negotiate and your proposed performance level (please see attached response template). If LWDBs have not indicated they wish to negotiate their local performance levels by July 17, 2017, we will move forward under the assumption they do not wish to negotiate.

If you have any questions regarding negotiations for PY 17-18, please contact Joseph Gaines via email at [Joseph.Gaines@deo.myflorida.com](mailto:Joseph.Gaines@deo.myflorida.com). Thank you in advance for your cooperation and assistance.

JLF/jg

Attachment 1: [Florida PY 16 and PY 17 Agreed Upon Goals Letter from USDOL](#)

Attachment 2: [Current PY 16-17 Performance Outcomes](#)

Attachment 3: [PY 2017 - 2018 Local Performance Levels Negotiation Response Template](#)

cc: Andrew Collins    Mary Lazor    Taylor Hatch    Tom Clendenning