Florida Job Growth Grant Fund
Workforce Training Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed and signed by an authorized representative of the entity applying for the grant. Please read the proposal carefully as some questions may require a separate narrative to be completed.

Entity Information

Name of Entity: Gulf Coast State College

Federal Employer Identification Number (if applicable) [Redacted]

Contact Information:
Primary Contact Name: Mr. Glen McDonald
Title: V.P. of Strategic Initiatives and Economic Development
Mailing Address: 5230 West U.S. Highway 98
Panama City, Florida 32401
Phone Number: (850) 872-3805
Email: gmcdonald@gulfcoast.edu

Workforce Training Grant Eligibility

Pursuant to 288.101, F.S., The Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

- Support programs and associated equipment at state colleges and state technical centers.
- Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
- Are offered to the public.
- Are based on criteria established by the state colleges and state technical centers.
- Prohibit the exclusion of applicants who are unemployed or underemployed.
1. Program Requirements:

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the proposed workforce training.
   Advanced Manufacturing Innovation Institute Training Grant. Please see attached word document.

B. Describe how this proposal supports programs at state colleges or state technical centers.
   This proposal supports new programs for advanced manufacturing at Gulf Coast State College. Please see attached word document.

C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.
   This proposal will provide financial support to Gulf Coast State College that is needed to expand the current Engineering Technology AS degree to include components in advanced manufacturing. Please see attached word document.

D. Does this proposal support a program(s) that is offered to the public?
   ☑ Yes   ☐ No

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.
   This proposal is based on criteria established by the state colleges and state technical centers in that it is aligned with the mission of the Florida College System’s Strategic Plan,... Please see attached word document.

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?
   ☑ Yes   ☐ No
G. Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of jobs anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

This proposal will promote economic opportunity by expanding and enhancing the workforce training in advanced manufacturing that is available in Bay, Gulf and Franklin counties. Please see attached word document.

2. Additional Information:

A. Is this an expansion of an existing training program? □ Yes □ No

If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

The Eng. Tech. AS Degree at GCSC will be... Please see attached word document.

B. Does the proposal align with Florida's Targeted Industries? (View Florida’s Targeted Industries here.)

□ Yes □ No

If yes, please indicate the targeted industries with which the proposal aligns.

If no, with which industries does the proposal align?

The proposal is aligned with the aviation and the aerospace industry.

C. Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida’s Demand Occupation Lists here.)

□ Yes □ No

If yes, please indicate the occupation(s) with which the proposal aligns.

If no, with which occupation does the proposal align?

Machinists, Production and Operating Workers, Engineering Technicians, and Civil Engineers.
D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).

If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.

If computer-based, identify the targeted location(s) (e.g. city, county, statewide) where the training will be available.

The training as outlined in this proposal will be offered in traditional classroom settings,... Please see attached word document.

E. Indicate the number of anticipated enrolled students and completers.

The number of anticipated enrollments in the expanded Engineering Technology... Please see attached word document.

F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

Begin Date: January 2018 End Date: August 2019

G. Describe the plan to support the sustainability of the proposal.

Due to the increased high skill/high wage employment opportunities in advanced manufacturing now available in the local community and with the likely hood of even more employment opportunities in the future,... Please see attached word document.

H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Programs (CIP) code if applicable.

Students completing the AS degree in Engineering Technology will receive an Associate in Science Degree from Gulf Coast State College. The CIP code is: 1615000001.
I. Does this project have a local match amount?  

☑ Yes ☐ No  

If yes, please describe the entity providing the match and the amount.  
The college will support the project by providing all administrative support and facilities for key personnel as an in-kind contribution during its implementation.

J. Provide any additional information or attachments to be considered for the proposal.  
The following are the links to documents utilized... Please see attached word document.

3. Program Budget

**Estimated Costs and Sources of Funding:** Include all applicable workforce training costs and other funding sources available to support the proposal.

A. Workforce Training Project Costs:

   **Equipment**  
   $3,142,220.00
   
   **Personnel**  
   $702,180.00
   
   **Facilities**  
   $698,250.00
   
   **Tuition**  
   $254,775.00
   
   **Training Materials**  
   $300,000.00
   
   **Other**  
   $  
   Please Specify: ________

   **Total Project Costs**  
   $5,097,425.00

B. Other Workforce Training Project Funding Sources:

   **City/County**  
   $  
   
   **Private Sources**  
   $100,000.00
   
   **Other (grants, etc.)**  
   $  
   Please Specify: ________

   **Total Other Funding**  
   $100,000.00

   **Total Amount Requested**  
   $4,997,425.00

**Note:** The total amount requested must equal the difference between the workforce training project costs in 3.A. and the other workforce training project funding sources in 3.B.
C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with the training program, if applicable, and any other pertinent budget-related information.

The equipment used in advanced manufacturing processes is new and expensive. The equipment purchased with this grant will cost $3,142,220.00. This equipment includes an ARCAM Q20plus EBM (electron beam melting), Electroforming equipment, and Composite equipment. These 3 technologies are being used by companies such as GKN Aerospace, Doncasters, and Huntingdon Ingalls... Please see attached word document.

4. Approvals and Authority

A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Once approved, the GCSC President will proceed to delegate the administration of the project through.... Please see attached word document.

B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

NA

ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

NA

C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.
I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity.

Name of Entity: Gulf Coast State College

Name and Title of Authorized Representative: Dr. John R. Holdnak, President

Representative Signature: [Signature]

Signature Date: 8/15/2017