



Florida Job Growth Grant Fund Workforce Training Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed and signed by an authorized representative of the entity applying for the grant. Please read the proposal carefully as some questions may require a separate narrative to be completed.

Entity Information

Name of Entity: Gasden County Public Schools (GCPS) - Gadsden Technical Institute (GTI)

Federal Employer Identification Number (if applicable): [REDACTED]

Contact Information:

Primary Contact Name: Sylvia Jackson, PhD

Title: Executive Director of GTI and Director of Secondary Ed for GCPS

Mailing Address: 201 Martin Luther King Jr Blvd

Quincy, FL 32351

Phone Number: 850-875-8324

Email: jacksons@gcpsmail.com

Workforce Training Grant Eligibility

Pursuant to 288.101, F.S., The Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

- Support programs and associated equipment at state colleges and state technical centers.
- Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
- Are offered to the public.
- Are based on criteria established by the state colleges and state technical centers.
- Prohibit the exclusion of applicants who are unemployed or underemployed.

1. Program Requirements:

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

- A. Provide the title and a detailed description of the proposed workforce training.

Title: Gadsden Technical Institute (GTI) Diesel Systems Technician 2 Training Program
Description: (See Supplemental A)

- B. Describe how this proposal supports programs at state colleges or state technical centers.

Gadsden Technical Institute is a Career & Adult Education Technical Training institution located in Quincy, Florida in Gadsden County. (See Supplemental A)

- C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

According to the Bureau of Labor Statistics (BLS), the employment or size of the Diesel Technician occupation in 2016 was 278,800. (See Supplemental A)

- D. Does this proposal support a program(s) that is offered to the public?

☒ Yes ☐ No

- E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

The Gadsden County Development Council shared a list of available FL DOE curriculum frameworks with industry representatives. They chose Medium and Heavy Duty Truck and Bus Technician 2 / Diesel Systems (See Supplemental A)

- F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?

☒ Yes ☐ No

- G. Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of jobs anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

CareerSource Capital Region and CareerSource North Florida have joined forces with two south Georgia workforce boards and formed the FL-GA Alliance to serve our primarily industrial base of manufacturers, warehouseers and distributors who rely heavily on medium and heavy duty trucks to move their goods (See Supplemental A)

2. Additional Information:

- A. Is this an expansion of an existing training program? ☒ Yes ☐ No

If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

GTI currently offers Automotive Service Technology and Power (See Supplemental A)

- B. Does the proposal align with Florida's Targeted Industries? (View Florida's [Targeted Industries here.](#))

☒ Yes ☐ No

If yes, please indicate the targeted industries with which the proposal aligns.

If no, with which industries does the proposal align?

This proposal supports Florida's Global Logistics Targeted Industry.

- C. Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida's [Demand Occupation Lists here.](#))

☒ Yes ☐ No

If yes, please indicate the occupation(s) with which the proposal aligns.

If no, with which occupation does the proposal align?

SOC Code 493031; Bus & Truck Mechanics & Diesel Engine Specialists - Annual Percentage Growth 1.65; Annual Openings 394;

- D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).

If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.

If computer-based, identify the targeted location(s) (e.g. city, county, statewide) where the training will be available.

The training will be delivered at two locations: Gadsden Technical Institute in Quincy, FL will serve as the site for delivery of the FL DOE Diesel (See Supplemental A)

- E. Indicate the number of anticipated enrolled students and completers.

Fall 2018-19 will begin year 1. There will be 12 students the first year. The anticipated number of completers in year 1 is 10 which is slightly higher (See Supplemental A)

- F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

Begin Date: Aug 2018 End Date: June 2019

- G. Describe the plan to support the sustainability of the proposal.

A joint marketing effort between GTI, CareerSource Capital Region, the Gadsden County Development Council and area employers will attract high school students seeking dual enrollment and adults that demonstrate interest and capacity to drive the program. (See Supplemental A)

- H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Programs (CIP) code if applicable.

Program Title: Medium and Heavy Duty Truck and Bus Technician 2 / New Name 2017-2018, Diesel Systems Technician 2. CIP Number: 0647061306 (See Supplemental A)



I. Does this project have a local match amount?

☒ Yes ☐ No

If yes, please describe the entity providing the match and the amount.

Gadsden County Public Schools will provide salary match for the instructor at \$33,000 along with \$36,000 from student tuition and fees (See Supplemental A).

J. Provide any additional information or attachments to be considered for the proposal.

Supplemental A contains the majority of the narrative for this proposal.

3. Program Budget

Estimated Costs and Sources of Funding: Include all applicable workforce training costs and other funding sources available to support the proposal.

A. Workforce Training Project Costs:

Equipment	\$ 265755	
Personnel	\$ 62000	
Facilities	\$ 36000	
Tuition	\$ 38700	
Training Materials	\$ 32220	
Other	\$	Please Specify: _____
Total Project Costs	\$ 434675	

B. Other Workforce Training Project Funding Sources:

City/County	\$ 69000	
Private Sources	\$ 38700	
Other (grants, etc.)	\$	Please Specify: _____
Total Other Funding	\$ 107700	
Total Amount Requested	\$ 326975	

Note: The total amount requested must equal the difference between the workforce training project costs in 3.A. and the other workforce training project funding sources in 3.B.

- C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with the training program, if applicable, and any other pertinent budget-related information.

See Supplemental A

4. Approvals and Authority

- A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Approval by the Gadsden County School Board

- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

2018: 2/13, 3/13, 4/10, 5/8, 6/12, 7/10

- ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

The school board can hold special meetings.

- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity.

Name of Entity: Gadsden County Public Schools

Name and Title of Authorized Representative: Roger Milton, Superintendent

Representative Signature: Print, sign, scan and attach with form submission.

Signature Date: _____

FL Job Growth Grant Fund Proposal

Workforce Training

Gadsden County Public Schools /Gadsden Technical Institute

Supplemental A

1. Program Requirements

A. Provide the title and a detailed description of the workforce training.

Title: Gadsden Technical Institute (GTI) Diesel Systems Technician 2 Training Program

Description: Through the BRE efforts of the Gadsden County Development Council, employers have defined the need for industry certified Diesel Technicians. These high tech, high wage jobs are crucial to the Gadsden targeted career cluster of transportation, distribution, and logistics. Gadsden Technical Institute will offer workforce training in Diesel Systems Technician 2: Medium and Heavy Duty Truck and Bus Technician. This program offers a sequence of courses that provides coherent and rigorous content aligned with challenging academic standards and relevant technical knowledge and skills needed to prepare for further education and careers in the Transportation, Distribution and Logistics career cluster; provides technical skill proficiency, and includes competency-based applied learning that contributes to the academic knowledge, higher-order reasoning and problem-solving skills, work attitudes, general employability skills, technical skills, and occupation-specific skills, and knowledge of all aspects of the Transportation, Distribution and Logistics career cluster.

The training includes five occupational completion points preparing students for jobs in diesel preventative maintenance, diesel heating & air systems, diesel steering & suspension systems, diesel drivetrain and diesel hydraulics.

As an addendum to the Florida Department of Education approved curriculum, participants will obtain an industry certification from the Daimler Get Ahead program, which offers the same courses that industry techs take to be Freightliner, Western Star and Fuso system certified. Participants who complete the full program are prepared for immediate employment.

B. Describe how this proposal supports programs at state colleges or state technical centers.

Gadsden Technical Institute (GTI) is a Career & Adult Education Technical Training institution located in Quincy, Florida in Gadsden County. The institute is accredited by the Council on Occupational Education (COE) and has received approval from COE to include the proposed workforce training of Diesel Systems Technician 2 in the Fall/Spring 2018-19 course offerings. GTI accepts Pell grant students, which increases participation of local citizens from a county with historically high poverty and unemployment rates. Through a partnership with Gadsden County Development Council (GCDC), CareerSource Capital Region and the Florida Department of Education, GTI is creating a registered Apprenticeship program to support this new workforce program and the “earn while you learn” approach embraced by the transportation, distribution and logistics industry. This new training program will further the mission of GTI, which is to recognize the worth and potential of each student; encourage academic and technical curiosity, innovation and creativity by integrating applied academic skills in all occupational areas; and, striving to instill the attitudes and skills necessary to produce motivated, self-sufficient individuals who are able to function effectively in an ever-changing, complex society.

- C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

According to the Bureau of Labor Statistics (BLS), the employment or size of the Diesel Technician occupation in 2016 was 278,800. BLS projects that employment of diesel technicians will grow 10 percent from 2016 to 2026, faster than the average for all occupations. Job prospects should be best for those who have completed postsecondary training in diesel engine repair. According to industry analysts, the diesel tech unemployment rate is currently under 2% and there is a projected 12% increase in jobs, which equates to another 32,000 jobs or so over the next 7 years. Fifty percent of existing diesel technicians are age 45 or older. The demand for a diesel technician is very high now and will be even more so in a few short years. Gadsden County is home to a cluster of companies who employ diesel technicians: Waste Pro, Southway Crane, Tri-Eagle Sales, Cummins, Peterbilt, Four Star Freightliner, Capital Hydraulics, Coastal Forest Resources.

CareerSource Capital Region has identified job openings in the Big Bend region:

- FourStar Freightliner, Waste Pro, Ryder Trucking, R.A.W Construction, Capital Asphalt, Robert Sands Company, Penske, Truckers 24 Hour Road Service, M Krob.

Within a 90 mile radius, including north Florida and south Georgia/Alabama, additional job openings have been listed at

- LNL Wood Hauling, American Towing, Porter Construction, Shelton Trucking, Aggregate Transportation, H & H Mack Sales, Love's Travel Stops, Wes Haney Chevrolet, Florida Rock and Tank Lines Inc.

Average wage rates for diesel technician are Entry Level - \$14.80/hr, Mid Level - \$18.50-\$19.02/hr and Experienced - \$21.13/hr, which is greater than 125% of the average wage in Gadsden County.

- D. Does this proposal support a program(s) that is offered to the public? Yes
- E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

The Gadsden County Development Council shared a list of available FL DOE curriculum frameworks with industry representatives. They chose the following framework as the one that is most closely aligned with engine manufacturers certification programs:

Program Title: Medium and Heavy Duty Truck and Bus Technician 2 / New Name 2017-2018, Diesel Systems Technician 2

Program Type: Career Preparatory

Career Cluster: Transportation, Distribution and Logistics

PSAV – Career Preparatory

Program Number: T650200

CIP Number: 0647061306

A local employer, Four Star Freightliner, will augment this course with classroom computer-based instruction through the Daimler Get Ahead program and hands-on instruction in the diesel engine maintenance and repair bays at their new Gadsden County facility located at 270 Four Star Way, Midway, FL. The new facility provides student parking, a separate student entrance and restroom facilities. Additionally, GTI is creating a registered Apprenticeship for Diesel Technicians to support local employers who serve as Apprenticeship Sponsors and/or offer Apprenticeships. This tri-fold approach to training highly sought after diesel technicians will give program completers the broadest opportunity for immediate employment.

- F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals? Yes
- G. Describe how the proposal will promote economic opportunity by enhancing workforce training. Please include the number of jobs anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

CareerSource Capital Region and CareerSource North Florida have joined forces with two south Georgia workforce boards, Worksource SW GA and Worksource South GA and formed the FL-GA Alliance to serve our primarily industrial base of manufacturers, warehouse and distributors who rely heavily on medium and heavy duty trucks to move their goods along shared transportation assets, such as I-10, I-75, US 90, US 27, US 19, US 231, CSX, G&W Railways. The Manufacturing, Construction, Transportation, and Logistics sector is one of four sectors that make up the most in-demand occupations and the economic development priorities of the region. The industry cluster in the FL-GA Alliance with the highest relative concentration is Wood/Paper with a location quotient of 2.94. This cluster employs 12,512 workers in the region with an average wage of \$42,458 and relies heavily on Freight Transportation (LQ 0.95) to move the wood/paper products that are produced. As such, Four Star Freightliner, Peterbilt, Cummins and Southway Crane have expanded facilities and workforce in Gadsden County in the past two years. In the case of Four Star Freightliner, the company has built a larger facility with two additional maintenance and repair bays directly on Interstate 10 and US 90. The project will retain 22 employees and add 10 direct jobs. Due to the economic impact, the project will create an additional 8 permanent jobs in the community for a total of 40 jobs, generate new revenues in excess of \$5.4 million annually and increase area payrolls by \$2.3 million annually. During the construction of the new Four Star facility and the related infrastructure, the county had an additional 36 jobs, over \$5.7 million in new revenues and a payroll impact of \$2.5 million.

Annual Economic Impact	Direct	Indirect	Induced	Total
Employment	32	1	7	40
Sales/Output	\$4,338,149	\$167,115	\$879,779	\$5,385,043
Compensation	\$2,017,368	\$50,846	\$263,176	\$2,331,390

Building Construction Impact	Direct	Indirect	Induced	Total
Employment	24	2	7	32
Sales/Output	\$4,000,000	\$263,335	\$820,751	\$5,084,086
Compensation	\$1,857,228	\$87,744	\$245,519	\$2,190,491

Road/Utilities Construction	Direct	Indirect	Induced	Total
Employment	4	0	1	4
Sales/Output	\$470,000	\$27,783	\$78,614	\$576,397
Compensation	\$246,451	\$8,003	\$23,517	\$277,971

The growing wood/paper cluster has attracted Project Azalea to Gadsden County-a new to Florida 65 acre greenfield development along US 27. This advanced manufacturer of wood products will make a \$3.3 million capital investment and employ 25 people at an average annual wage of \$40,000. The economic impact of this company is projected to be a total of 36 jobs, over \$5.5 million in new annual revenues and an annual payroll impact of \$1.6 million.

Gadsden County, Florida Annual Impact of Other Wood Product Manufacturing (Event Size = 25)				
	Direct	Indirect	Induced	Total
Employment	25	6	5	36
Sales/Output	\$4,052,612	\$937,201	\$603,898	\$5,593,711
Compensation	\$1,070,759	\$387,967	\$180,649	\$1,639,376
Source: JobsEQ®				
Data as of 2017Q3				
Exported on: Thursday, February 15, 2018 11:08 AM				

Due to the attraction of Project Azalea, the largest private sector employer in Gadsden County, Coastal Forest Resources, is expected to expand by a minimum of 25 jobs. The current economic impact of Coastal Forest Resources, is shown below. Coastal Forest Resources sees an average of 8 heavy duty trucks per hour of operation. Project Azalea will add 6 heavy duty trucks per day to that average.

Gadsden County, Florida Annual Impact of Softwood Veneer and Plywood Manufacturing (Event Size = 339)				
	Direct	Indirect	Induced	Total
Employment	339	46	57	442
Sales/Output	\$74,312,758	\$8,207,097	\$7,233,890	\$89,753,745
Compensation	\$20,692,211	\$3,078,396	\$2,163,939	\$25,934,545
Source: JobsEQ®				
Data as of 2017Q3				
Exported on: Thursday, February 15, 2018 10:14 AM				

The metrics used to measure the success of the training program will be 83.33% of participants obtaining a certificate or industry recognized credential each year, which is 10 out of 12 students per year and a job placement rate of 95%.

2. Additional Information.

A. Is this an expansion of an existing training program? Yes

If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

GTI currently offers Automotive Service Technology, Power Equipment Technologies, and Welding Technology programs. The addition of Diesel Systems will expand upon the Industrial offerings at the institute. The funds from this grant will provide the equipment necessary for students to master the required occupational completion points.

B. State Targeted Industry Alignment: Yes - Global Logistics

C. State and Workforce Board Region 5 Demand Occupation: Yes - SOC Code 493031; Annual Percentage Growth 1.65; Annual Openings 394;

D. Indicate how the training will be delivered.

The training will be delivered in person at two locations: Gadsden Technical Institute in Quincy, FL will serve as the site for delivery of the FL DOE Diesel Systems curriculum. The Four Star Freightliner instructional service center, located at 270 Four Star Way in Midway, FL, will augment the FL DOE curriculum with Daimler's Get Ahead industry certification training. Both locations will offer textbook, computer-based and hands-on laboratory training.

E. Indicate the number of anticipated enrolled students and completers.

Fall 2018-19 will begin year 1. There will be 12 students the first year. The anticipated number of completers in year 1 is 10 which is higher than the Council on Occupational Education standards.

F. Indicate the length of program. The program runs from August to June of each year and allows students to become proficient in five different occupational completion points which together become a Diesel Systems Technician 2

- a. Diesel Engine Preventative Maintenance Technician
- b. Diesel Heating and Air Conditioning Technician
- c. Diesel Steering and Suspension Technician
- d. Diesel Drivetrain Technician
- e. Diesel Hydraulics Technician

G. Describe the plan to support the sustainability of the proposal.

A joint marketing effort between GTI, CareerSource Capital Region, Gadsden County Development Council and area employers will attract high school students seeking dual enrollment and adults that demonstrate interest and capacity to drive the program. State workforce development fund dollars and student tuition and fees will support the sustainability of the proposal. GTI will engage student and

instructor technician tools programs, such as at O'Reilly and Snap-On to help offset the sizable investment required in this industry. The grant budget is based on quotes received from these two programs.

H. Identify certifications, degrees that will result from the completion of the program.

Program Title: Medium and Heavy Duty Truck and Bus Technician 2 / New Name 2017-2018, Diesel Systems Technician 2

Program Type: Career Preparatory

Career Cluster: Transportation, Distribution and Logistics

PSAV – Career Preparatory

Program Number: T650200

CIP Number: 0647061306

The FLDOE CAPE Certifications include ASE Diesel Engines (T2) DOE code NIASE020(A) and ASE Master Medium/Heavy Truck Technician DOE code NIASE020(B). The Certifying Agency website is

www.asestudentcertification.com. ASE tests will be given at each of the following completion points:

- a. Diesel Engine Preventative Maintenance Technician (T8)
- b. Diesel Heating and Air Conditioning Technician (T7)
- c. Diesel Steering and Suspension Technician (T5)
- d. Diesel Drivetrain Technician (T3)
- e. Diesel Hydraulics Technician (T4)

I. Does this project have local match amount? Yes

If yes, describe the entity providing the match and the amount.

Gadsden County Public Schools will provide salary match for 1 instructor at \$33,000 along with \$36,000 from student tuition and fees (\$3000 per student). Four Star Freightliner will provide industry certification computer-based curriculum at \$2700. Four Star Freightliner will provide classroom and laboratory space at a value of \$36,000.

Budget Narrative on Next Page: Equipment lists are attached for each of the five occupational completion points. Also included are equipment lists for electrical, student and instructor tools/boxes and general lab equipment. Tool lists were sourced through the O'Reilly and SnapOn education programs and verified by the Four Star Freightliner Director of Training. The tools will be sourced from the most economical providers. The program is slated to begin in August 2018.

3. C. Detailed Budget Narrative

Equipment

3 Student Tool Boxes with Hand Tools	\$40,899
1 Instructor Tool Box with Hand Tools	\$82,593
General Lab Equipment	\$60,625
Hydraulics/Breaks	\$ 4,682
Diesel Engine	\$14,385
Drive Train	\$ 4,087
Electrical	\$ 6,575
Suspension	\$19,720
HVAC	\$ 2,189
48 Computers (24 desktops and 12 laptops)	\$24,000
2 Laptop Storage Carts (1 per site)	\$ 3,000
2 Smartboards (1 per site)	\$ 3,000
	\$265,755

Personnel

1 Instructor	\$62,000
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Facilities

Donated space at Four Star Freightliner	\$36,000
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Tuition

12 students at \$3225 each	\$38,700
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Training Materials

Basic Classroom supplies for each site	\$ 3,000
Assessment software	\$18,000
ASE Certification Exam Fees	\$ 4,620
Uniforms	\$ 2,700
Textbooks	\$ 3,900
SUBTOTAL	\$32,220

Total	\$434,675
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Quote - 3 sets Student tools

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215124638
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Ite	Description	Qnty	Unit Price	Total
144TMPB	1/4IN DR SET	3	498.75	1,496.25
SEPPREHD	SEP PREMIUM HEAVY DUTY SET	3	5,276.25	15,828.75
PT850	AIR IMPACT 1/2IN PREMIUM	3	398.25	1,194.75
315IMMYA	1/2DR 15PC 6PT SHL IMP SKTSET	3	179.25	537.75
311IMYA	1/2DR 11PC 6PT SHL IMP SKTSET	3	141.00	423.00
313SIMA	1/2DR 13PC 6PT DP IMP SKTSET	3	293.25	879.75
315SIMMYA	1/2DR 15PC 6PT DP IMP SKTSET	3	287.25	861.75
ATECH2FR100B	TORQ WR- 3/8 ELEC 5-100 FT LB	3	382.50	1,147.50
ATECH1FR240B	TORQ WR 1/4IN ELEC	3	351.75	1,055.25
304IMX	4PC 1/2DR IMP EXT SET	3	135.38	406.14
MG325	3/8" IMPACT WRENCH	3	342.75	1,028.25
204IMXA	4PC 3/8DR SN/RNG IMP EXT	3	76.50	229.50
206FSUMA	3/8DR 6PC MM 6PT SHL FLX SKT	3	226.50	679.50
206AFSA	3/8DR 6PC SAE 6PT SHL FLX SKT	3	215.25	645.75
206SFSUM	3/8DR 6PC MM 6PT DP FLX SKT	3	267.75	803.25
207FSU	3/8DR 7PC SAE 6PT DP FLX SKT	3	250.50	751.50
EEDM525E	COLOR DISPLAY DMM W/TRMS	3	252.75	758.25
212IPFM	3/8DR 12PC MM SHL IMP SWV SKT	3	408.75	1,226.25
205IPF	3/8DR 5PC SAE SHL IMP SWV SKT	3	154.50	463.50
KRA4107FPCM	7 DRAWER RC ROYAL BLUE	3	1,571.25	4,713.75
FOM4107UY	FOAM CUT BLU-YEL KRA4107	3	1,173.73	3,521.19
KRSST4107	STAINLESS TOP	3	502.50	1,507.50
TIFHD160	INFLATOR/GAUGE TRUCK	3	112.50	337.50

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

The sale of product is subject to Snap-on Industrial's standard terms and conditions of sale. Placement of an order is Customer's assent to these terms and conditions and Snap-on hereby objects to any additional and/or different terms which may be contained in any Customer forms or other documents. No such additional terms will be of any force or effect.

The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

*Please provide vendor and pricing information to customer service on this part number.

Sub	\$40,496.58
Freight	\$402.00
Tax	\$0.00
Total	\$40,898.58

Total 1,578.53 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - Instructor Tools

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215116276
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Instructor Hand Tool Set with tool boxes and foam cut outs.

Ite	Description	Qty	Unit Price	Total
ANS1903A	AXLE NUT SOCKET	1	27.56	27.56
ANS1921A	AXLE NUT SOCKET	1	24.75	24.75
ANS1928A	AXLE NUT SOCKET	1	26.63	26.63
ANS1905A	AXLE NUT SOCKET	1	27.56	27.56
ANS1904A	AXLE NUT SOCKET	1	27.56	27.56
ANS1922A	AXLE NUT SOCKET	1	24.75	24.75
ANS1922A	AXLE NUT SOCKET	1	24.75	24.75
ANS1923A	AXLE NUT SOCKET	1	27.56	27.56
ANS1924A	AXLE NUT SKT	1	27.56	27.56
ANS1925A	AXLE NUT SOCKET	1	29.81	29.81
ANS1926A	AXLE NUT SKT	1	29.81	29.81
ANS1932A	LOCKNUT WR	1	29.81	29.81
ANS1906A	AXLE NUT SOCKET	1	30.75	30.75
ANS1907A	AXLE NUT SOCKET	1	30.75	30.75
ANS1908A	AXLE NUT SOCKET	1	30.75	30.75
ANS1909A	AXLE NUT SOCKET	1	28.69	28.69
ANS1910A	AXLE NUT SOCKET	1	29.81	29.81
ANS1911A	AXLE NUT SOCKET	1	30.75	30.75
ANS1927A	AXLE NUT SOCKET	1	29.81	29.81
ANS1912A	AXLE NUT SOCKET	1	32.63	32.63
ANS1913A	AXLE NUT SOCKET	1	32.63	32.63
ANS1914A	AXLE NUT SOCKET	1	32.63	32.63
ANS1915A	AXLE NUT SOCKET	1	32.63	32.63
ANS1916A	AXLE NUT SOCKET	1	39.00	39.00
ANS1917A	AXLE NUT SOCKET	1	39.00	39.00
ANS1918A	AXLE NUT SOCKET	1	39.94	39.94
ANS1919A	AXLE NUT SOCKET	1	40.88	40.88
FMTKHUGE	LARGE FLEET MAINT KIT	1	30,820.00	30,820.00
KRL1032FPCM	2BK RC W 2 SW DRWS RYL BLUE	1	9,472.50	9,472.50
FOM1032UY	FOAM CUT BLU-YEL KRL1032	1	3,974.32	3,974.32
KRL1232PCM	WIDE GUY TC ROYAL BLUE	1	6,258.75	6,258.75
FOM1232UY	FOAM CUT BLU-YEL KRL1232	1	3,258.20	3,258.20
KRL1012BPCM	LOCKER ROYAL BLUE	1	2,587.50	2,587.50
MROUND4	4PC SML HOLE GAUGE SET	1	104.63	104.63
GA3627	CYL BORE GAUGE	1	312.00	312.00
EEPD500	DIESEL COMPRESSION GAUGE	1	176.25	176.25
FCT706	HEAVY DUTY FAN CLUTCH	1	85.50	85.50
GA438A	24IN PREC STRT EDGE	1	93.38	93.38
RC980	RING COMP	1	56.25	56.25
PRS10	PLIERS	1	11.81	11.81
PRS12	PISTON RING PLIERS	1	13.73	13.73
WVR6	6" JAW CAP	1	52.69	52.69
CF811B	VALVE SPRING COMPRESSOR	1	69.38	69.38

YA342C	OIL FILTER WRENCH	1	14.74	14.74
YA341A	OIL FILTER WRENCH	1	8.33	8.33
ACT407	CNDNSR FIN	1	20.44	20.44
MIC103B	3PC DIGI MICRM SET (1-3IN)	1	369.75	369.75
MIC103MB	3PC MET DIGI MICRM SET	1	369.75	369.75
LDH382	3/4DR 12PT 1 3/16" SHL SKT	1	38.44	38.44
LDH402	3/4DR 12PT 1 1/4" SHL SKT	1	42.75	42.75
LDH702	3/4DR 12PT 2 3/16" SHL SKT	1	121.50	121.50
LDH642	3/4DR 12PT 2" SHL SKT	1	97.88	97.88
L8112A	3/4DR 15/16IN BRK BAR HEAD	1	84.00	84.00
L62	3/4DR 8IN LCK BTN EXT	1	66.75	66.75
LDH582	3/4DR 12PT 1 13/16" SHL SKT	1	81.75	81.75
LDH542	3/4DR 12PT 1 11/16" SHL SKT	1	68.44	68.44
LDH362	3/4DR 12PT 1 1/8" SHL SKT	1	36.75	36.75
LDH342	3/4DR 12PT 1 1/16" SHL SKT	1	36.75	36.75
LDH502	3/4DR 12PT 1 9/16" SHL SKT	1	61.13	61.13
LDH242	3/4DR 12PT 3/4" SHL SKT	1	32.81	32.81
LDH682	3/4DR 12PT 2 1/8" SHL SKT	1	119.25	119.25
LDH482	3/4DR 12PT 1 1/2" SHL SKT	1	57.94	57.94
L872H	UNIVERSAL HANDLE	1	45.56	45.56
LDH312	3/4DR 12PT 31/32" SHL SKT	1	36.00	36.00
LDH282	3/4DR 12PT 7/8" SHL SKT	1	36.00	36.00
L52B	T-BAR HEAD	1	56.63	56.63
L82A	UNIV JT	1	133.13	133.13
L672B	3/4DR 44T RAT ADAPTOR	1	291.00	291.00
L32	3/4DR 3IN LCK BTN EXT	1	45.19	45.19
LDH442	3/4DR 12PT 1 3/8" SHL SKT	1	48.94	48.94
LDH462	3/4DR 12PT 1 7/16" SHL SKT	1	54.94	54.94
L122	3/4DR 16IN LCK BTN EXT	1	93.38	93.38
LDH762	3/4DR 12PT 2 3/8" SHL SKT	1	170.25	170.25
LDH562	3/4DR 12PT 1 3/4" SHL SKT	1	78.75	78.75
LDH522	3/4DR 12PT 1 5/8" SHL SKT	1	64.31	64.31
LDH262	3/4DR 12PT 13/16" SHL SKT	1	34.50	34.50
LDH722	3/4DR 12PT 2 1/4" SHL SKT	1	136.13	136.13
LDH422A	3/4DR 12PT 1 5/16" SHL SKT	1	47.06	47.06
LDH322	3/4DR 12PT 1" SHL SKT	1	36.75	36.75
LDH602	3/4DR 12PT 1 7/8" SHL SKT	1	86.63	86.63
LDH662	3/4DR 12PT 2 1/16" SHL SKT	1	111.00	111.00
LDH302	3/4DR 12PT 15/16" SHL SKT	1	36.00	36.00
L872	3/4DR 32T RAT HEAD	1	206.25	206.25
ATECH1FR240B	TORQ WR 1/4IN ELEC	1	351.75	351.75
ATECH2FR100B	TORQ WR- 3/8 ELEC 5-100 FT LB	1	382.50	382.50
ATECH3FR300B	TORQ WR, 1/2 ELEC 15-300 FT LBS	1	457.50	457.50
ATECH4RS600	3/4DR HD TECH ANGLE TORQ	1	1,031.25	1,031.25
MTMB950	TQ MULTPLR 950FT LBS 1/2x3/4	1	641.25	641.25
TF528D	FLARE SET	1	131.63	131.63
TR107A	VALVE CORE TOOL	1	12.94	12.94
PH3050BRCH4	AIR HAMMER SET-RED	1	450.00	450.00
CJ119B	PULLER	1	111.00	111.00
A1310A	DRIVER SET	1	76.50	76.50
BTG8	8 PC BRAKE GAUGE SET	1	22.88	22.88
RG430A	DIGITAL ROTOR GAGE	1	112.50	112.50
BT518	TRK BRKE TL	1	42.38	42.38
TAP1	TRUCK ANCHOR PIN PRESS	1	267.75	267.75
BT350A	BRAKE PRESS	1	41.25	41.25
DG530	DIGI DRUM GAUGE	1	282.75	282.75
BSA916	9/16 BENDIX SLACK ADJUSTER	1	42.38	42.38
EETM309T14IN	VANTAGE ULTRA 17.4	1	2,096.25	2,096.25
YA3179B	CIRCUIT CHASER	1	53.63	53.63

EEDM525E	COLOR DISPLAY DMM W/TRMS	1	252.75	252.75
M3548A	SOCKET	1	128.63	128.63
M3586	3/4 IN DRIVE PINION NUT SOCKET	1	79.50	79.50
YA498A	FLANGE AXLE/FRONT WHEEL PULLER	1	39.38	39.38
A37M	CLUTCH SET	1	562.50	562.50
ACT1300B	AC CLUTCH KIT W SPANNER WRENCH	1	121.50	121.50
ACT795UVA	AC LEAK DETECTOR W UV	1	355.50	355.50
ACTR5134A	R134A PREMIUM GAUGE SET	1	234.75	234.75
ACT1297	AC VALVE CORE TOOL SET	1	184.50	184.50
ACT9006	6.0 CFM VACUUM PUMP	1	393.75	393.75
ACT1370	AIR/FUEL TL	1	21.38	21.38
TEMP2A	DIGITAL THERMOMETER	1	28.69	28.69
ACT81290	R12 R134A V CORE TOOL	1	10.76	10.76
BRN900-679	Brake Bleeder Kit	1	503.10	503.10
YA742	PRSZ BRNG PCKR	1	427.50	427.50
CGGA8850PVKT	2500PSI CORDLESS GREASE GUN	1	865.65	865.65
CTGR8850DB	18v Li-ION GRINDER PWR UNIT	1	359.96	359.96
CDR8850HDB	18V HAMMER DRILL BODY ONLY	1	237.00	237.00
MG1250	3/4IN IMPACT WRENCH	1	716.25	716.25
425IMM	3/4DR SHL 6PT IMP 17-50MM	1	467.95	467.95
417IM	3/4DR SHL 6PT IMP 3/4-1 3/4	1	318.50	318.50
DBTB129	29PC DRL SET	1	216.00	216.00
ACT825	SAE J2791&2913 CERT LEAK DETCT	1	347.25	347.25
BK8500	WIRELESS SCOPE W/8.5 DUAL IMGR	1	824.25	824.25
WE250A	MEDIUM DUTY WELDING KIT	1	487.50	487.50
R460B	120V SOLDER KIT	1	79.50	79.50
TIFHD160	INFLATOR/GAUGE TRUCK	1	112.50	112.50
TWP8	TRUCK WHEEL PAN	1	16.01	16.01
SRT1	HEAVY DUTY TRUCK SEAL REM TOOL	1	116.25	116.25
SRP400B	4PC SNAP RING PLIER SET	1	167.63	167.63
SVTA8100	8PC TRUCK COOL SYS ADAPTER SET	1	291.00	291.00
SVTS272	ADVANCED COOL SYS PRESS TESTER	1	196.50	196.50
SOXRRM710	10PC MET RAT F DR COMWRSET	1	374.63	374.63
SOXRRM6	6MM REV RATCH COMBO WRENCH	1	29.96	29.96
SOXRRM7	7MM REV RATCH COMBO WRENCH	1	29.96	29.96
SOXRRM8	8MM REV RATCH COMBO WRENCH	1	31.46	31.46
SOXRRM9	9MM REV RATCH COMBO WRENCH	1	31.46	31.46
SOXRR707	7PC F/DR RAT COMWRSET	1	260.74	260.74
SOXRR8	1/4IN REV RATCH COMBO WRENCH	1	29.96	29.96
SOXRR10	5/16IN REV RATCH COMBO WRENCH	1	31.46	31.46
214FC	3/8DR 14PC O/END C/FTWRSET	1	358.50	358.50
216FCOM	3/8DR 16PC O/END MET C/FTWRSET	1	378.75	378.75
207FSU	3/8DR 7PC SAE 6PT DP FLX SKT	1	250.50	250.50
206SFSUM	3/8DR 6PC MM 6PT DP FLX SKT	1	267.75	267.75
212IPFM	3/8DR 12PC MM SHL IMP SWV SKT	1	408.75	408.75
207IPLFM	3/8DR 7PC MM DP IMP SWV SKT	1	258.00	258.00
IPLF12B	3/8 6PT DEEP FLEXOCKET.	1	33.19	33.19
IPLF14B	7/16 6PT DEEP FLEXOCKET	1	33.19	33.19
IPLF16B	1/2 6PT DEEP FLEXOCKET	1	34.13	34.13
IPLF18B	9/16 6PT DEEP FLEXOCKET.	1	34.13	34.13
IPLF20B	5/8 6PT DEEP FLEXOCKET	1	34.13	34.13
204IMXA	4PC 3/8DR SN/RNG IMP EXT	1	76.50	76.50
304IMX	4PC 1/2DR IMP EXT SET	1	135.38	135.38

307IPLMY	1/2DR 7PC MM SHL IMP SWV SKT	1	354.00	354.00
IP82	UNIV JT	1	94.13	94.13
PW12C	12IN EXT PIPE WR	1	38.63	38.63
PW18C	18IN EXT PIPE WR	1	59.63	59.63
PWZ1	12 5/8IN PLIER WR	1	51.19	51.19
PWZ2	17IN PLIER WR	1	56.63	56.63
BD10ESG	HD 10LB SLG FBRGL HM	1	80.25	80.25
A91E	STRAP WRENCH	1	45.94	45.94
HCP3KT	LINE CLAMP SET	1	48.56	48.56
LDT40	MASTER PLUS DISCONNECT	1	196.50	196.50
LDT3730	FUEL AC DISCONNECT PLIERS	1	25.31	25.31
ANS1900B	AXLE NUT SOCKET	1	19.31	19.31
ANS1933A	AX NUT SKT. 6PT 59MM	1	23.25	23.25
ANS1901A	AXLE NUT SOCKET	1	22.31	22.31
ANS1920A	AXLE NUT SOCKET	1	24.75	24.75
ANS1902A	AXLE NUT SOCKET	1	26.63	26.63

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

*Please provide vendor and pricing information to customer service on this part number.

Sub	\$81,814.73
Freight	\$778.00
Tax	\$0.00
Total	\$82,592.73



Quote - General Lab

Numbe CRM-001-215101674
Type Quote

Date: 2/23/2018

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

(phone number not available)

Valid 4/24/2018

Ite	Description	Qty	Unit Price	Total
PT850	AIR IMPACT 1/2IN PREMIUM	1	398.25	398.25
315IMMYA	1/2DR 15PC 6PT SHL IMP SKTSET	1	179.25	179.25
325SIMM	25PC 6PT DP IMP SKTSET	1	682.50	682.50
311IMYA	1/2DR 11PC 6PT SHL IMP SKTSET	1	141.00	141.00
313SIMA	1/2DR 13PC 6PT DP IMP SKTSET	1	293.25	293.25
MG1250	3/4IN IMPACT WRENCH	1	716.25	716.25
425IMM	3/4DR SHL 6PT IMP 17-50MM	1	467.95	467.95
418IM	3/4DR SHL 6PT IMP 1 1/4-2 3/8	1	524.30	524.30
423SIM	3/4DR DEEP 6PT IMP 9/16-2IN	1	610.05	610.05
PT1800A	1IN AIR IMPACT	1	1,098.75	1,098.75
516IMM	1INDR SHAL 6PT IMP SER 27-80MM	1	752.15	752.15
516IM	1DR SHL 6PT IMP 2 1/16-3 1/2	1	1,542.03	1,542.03
520SIM	1DR DEEP 6PT IMP 2 1/16-3 1/2	1	2,911.58	2,911.58
IPF800B	SWIVEL UNIVERSAL	1	39.56	39.56
IP80D	UNIV JT 1/2 DR IM SWIVEL	1	47.63	47.63
YAS1233A	20 TON LOW PRO BOT JACK	1	130.13	130.13
TIFHD160	INFLATOR/GAUGE TRUCK	1	112.50	112.50
MIC1B	0-1IN SAE DIGI MICRM	1	132.38	132.38
MIC2B	1-2IN SAE DIGI MICRM	1	122.63	122.63
MIC3B	2-3IN SAE DIGI MICRM	1	166.50	166.50
MIC4B	3-4IN SAE DIGI MICRM	1	187.50	187.50
MIC5B	4-5IN SAE DIGI MICRM	1	207.75	207.75
MIC1MB	0-25MM MET DIGI MICRM	1	113.25	113.25
MIC2MB	25-50MM MET DIGI MICRM	1	122.63	122.63
MIC3MB	50-75MM MET DIGI MICRM	1	156.75	156.75
MIC4MB	75-100MM MET DIGI MICRM	1	201.00	201.00
MIC5MB	100-125MM MET DIGI MICRM	1	155.25	155.25
FADH10B	10IN ADJUSTABLE WR. FADH10B	1	61.13	61.13
MICINSIDE12	7PC INS MICRM SET	1	177.75	177.75
DM6	0-6IN DPTH MICRM SET	1	177.00	177.00
PW10C	10IN EXT PIPE WR	1	33.94	33.94
PW14C	14IN EXT PIPE WR	1	41.81	41.81
PW18C	18IN EXT PIPE WR	1	59.63	59.63
PW24C	24IN EXT PIPE WR	1	108.00	108.00
SRPC112	12SNP RNG PLIR SET	1	237.75	237.75
WWPR13A	PLIERS	1	81.00	81.00
SPBS704AR	4PC STRIKING PRYBAR SET RED	1	159.00	159.00
CJ2000SB	PULLER SET MASTER W T/C	1	3,300.00	3,300.00
AF102	NTIFRZ METR	1	11.81	11.81
YA512A	12 TON JACK STANDS	1	267.75	267.75
YA105	SEAL PULLER	1	14.48	14.48
307ESAY	7PC STD HX DR SET (5/16"-3/4")	1	195.75	195.75
307ESAMY	7PC STD HX MET DR SET (6-19MM)	1	200.25	200.25
214FC	3/8DR 14PC O/END C/FTWRSET	1	358.50	358.50
216FCOM	3/8DR 16PC O/END MET	1	378.75	378.75

213AFLEY	13PC COM SHL TORX SKTSET	1	170.25	170.25
207EFTXY	3/8DR 7PC STD TORX DR SET	1	156.75	156.75
R450B	SOLD GUNKIT	1	88.88	88.88
TDTDM500A	76PC COM TAP/DIE SET	1	312.00	312.00
RTD48	48PC MSTR RTHR TAP/DIE SET	1	105.75	105.75
GA296B	ANGLED AIR CHUCK	1	7.80	7.80
TA360	TORQUE GAUGE	1	70.31	70.31
MTMB950	TQ MULTPLR 950FT LBS 1/2x3/4	1	641.25	641.25
ATECH1FR240B	TORQ WR 1/4IN ELEC	1	351.75	351.75
FADH12B	12IN ADJUSTABLE WR. FADH12B	1	76.50	76.50
FADH6B	6IN ADJUSTABLE WR. FADH6B	1	45.94	45.94
FADH8B	8IN ADJUSTABLE WR. FADH8B	1	53.44	53.44
GAJ18A	18IN ADJ WR	1	85.50	85.50
YA1055B	BLOW GUN W/ STAR TIP.	1	29.06	29.06
PTR72	3/8INCMPT SLEEVE AIR RATCHET	1	275.25	275.25
212IMFYA	3/8DR 12PC 6PT SHL IMP SKTSET	1	141.38	141.38
214IMFMYA	3/8DR 14PC 6PT SHL IMP SKTSET	1	145.50	145.50
BACK1LBK	BLK LRG BACK SUP	1	50.44	50.44
BACK1XLBK	BLK XL BACK SUP	1	50.44	50.44
GA424A	BELT GAUGE	1	162.00	162.00
A257	BUSH DR SET	1	727.50	727.50
CL404VIS	4"HIVIS CLMP	1	48.19	48.19
CL406VIS	6IN HIVIS CLMP	1	74.63	74.63
CL408VIS	8"HIVIS CLMP	1	85.50	85.50
PBC33B	HTD AQUEOUS PRTS WSHR	1	2,452.50	2,452.50
OEX724KB	24PC 12PT SAE COMWRSET	1	1,503.00	1,503.00
OEXM713B	13PC 12PT MET COMWRSET	1	397.50	397.50
OEXM240B	12PT 24MM STD COMWR	1	53.63	53.63
OEXM230B	12PT 23MM STD COMWR	1	49.69	49.69
THX106	ETHYLENE GLYCOL COOLANT TESTER	1	14.63	14.63
*SVTS272C		1	0.00	0.00
SVTA8100	8PC TRUCK COOL SYS ADAPTER SET	1	291.00	291.00
JCW62R	F/O STANDARD CREEPER RED	1	150.00	150.00
EEHD345EAPWZ	PRO LINK ULTRA ELITE W/CART V3	1	13,999.99	13,999.99
MCAL6A	0-6IN ELEC DIGI CALIP	1	56.25	56.25
ATECH2FR100B	TORQ WR- 3/8 ELEC 5-100 FT LB	1	382.50	382.50
ATECH3FR250B	TORQ WR 1/2IN ELEC 26.6IN LONG	1	427.50	427.50
ATECH4RS600	3/4DR HD TECH ANGLE TORQ	1	1,031.25	1,031.25
TF528D	FLARE SET	1	131.63	131.63
TR107A	VALVE CORE TOOL	1	12.94	12.94
YA9020A	TRK WHL CHCKS	1	179.25	179.25
YA765D	WHEEL DOLLY	1	1,072.50	1,072.50
MCAL12A	0-12IN ELEC DIGI CALIP	1	127.88	127.88
GA3640	LONG RNGE DIAL TEST IND SET	1	195.75	195.75
LIL17922	MLTI/DRN TUB	1	54.90	54.90
PDR3000A	3/8 REV AIR DRILL KEYED CK	1	271.50	271.50
PDR5000A	1/2 REV AIR DRILL KEYED CK	1	351.75	351.75
DBTB129	29PC DRL SET	1	216.00	216.00
REX25B	25PC MLTSPL EXT SET	1	93.00	93.00
GA225	FACE SHLD	1	21.56	21.56
FB325A	FEELER GA	1	9.26	9.26
FBM320	20 MET FLR GAGE (.05-1.00MM)	1	9.19	9.19
YA342C	OIL FILTER WRENCH	1	14.74	14.74
YA341A	OIL FILTER WRENCH	1	8.33	8.33
ACT407	CNDNSR FIN	1	20.44	20.44
OMG22101C	10 TON HD SVC JACK LONGCHASSIS	1	2,088.00	2,088.00
GA96B	30IN TRANS FLR	1	28.88	28.88

YA738	MAN GEAR OIL PUMP	1	813.75	813.75
YA728A	GREASE GUN	1	45.00	45.00
WMH577103	BENCH GRINDER 10IN X 1 IN WHL	1	621.00	621.00
WMH577172	PEDSTAL STND 11INX10IN MOUNT	1	94.50	94.50
BP48B	BPEEN 48OZ HKRY HM	1	35.44	35.44
HBBT24	24OZ BRNZ TP HM	1	67.88	67.88
BC114B	DEAD/BLW 11LB 8OZ SLG HM	1	233.25	233.25
CTG761A	14.4V TEMP GUN	1	232.46	232.46
PIT2230E	3/8DR 36PC IMP DR SET	1	547.50	547.50
ET1400	VARIABLE TEMP HEAT GUN KIT	1	93.38	93.38
CG570BHY	FLOOR PRESS 50T 1STAGE HYD	1	10,091.25	10,091.25

Tax and freight shown are estimates.

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*Please provide vendor and pricing information to customer service on this part number.

Sub	\$60,625.43
Freight	\$0.00
Tax	\$0.00
Total	\$60,625.43



Quote - Hydraulics/Breaks

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215109458
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Brakes

Ite	Description	Qty	Unit Price	Total
YA742	PRSZ BRNG PCKR	1	427.50	427.50
A1310A	DRIVER SET	1	76.50	76.50
BRN900-679	Brake Bleeder Kit	1	503.10	503.10
PHX3006B	BRAKESTRIP TEST STRIP	1	71.10	71.10
BTG8	8 PC BRAKE GAUGE SET	1	22.88	22.88
RG430A	DIGITAL ROTOR GAGE	1	112.50	112.50
BT518	TRK BRKE TL	1	42.38	42.38
BT12	BR SPR TL	1	52.88	52.88
BT1360	BRAKE RETAINER SPRING TOOL	1	25.88	25.88
TAP1	TRUCK ANCHOR PIN PRESS	1	267.75	267.75
BT350A	BRAKE PRESS	1	41.25	41.25
BTCP1	BRAKE CALIPER PRESS	1	109.50	109.50
BTCP500	BRAKE CALIPER SPREADER	1	54.75	54.75
DG530	DIGI DRUM GAUGE	1	282.75	282.75
PBC33B	HTD AQUEOUS PRTS WSHR	1	2,452.50	2,452.50
A1310A	DRIVER SET	1	76.50	76.50
BSA916	9/16 BENDIX SLACK ADJUSTER	1	42.38	42.38
B1359B	BRAKE RETAINER SPRING TOOL	1	19.69	19.69

Tax and freight shown are estimates.

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*Please provide vendor and pricing information to customer service on this part number.

Sub	\$4,681.79
Freight	\$0.00
Tax	\$0.00
Total	\$4,681.79

Total 246.04 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - Diesel Engine

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Type Quote

(phone number not available)

Valid 4/24/2018

Diesel Engines

Ite	Description	Qty	Unit Price	Total
MROUND4	4PC SML HOLE GAUGE SET	1	104.63	104.63
ADK98012	PSI COOL COOLANT SRVIC MACHINE	1	2,321.25	2,321.25
GA3627	CYL BORE GAUGE	1	312.00	312.00
MTEE6	6PC TELE GAUGE SET	1	88.88	88.88
OTC1750A	6000LB REVOLVER DIESEL ENG STND	1	7,638.30	7,638.30
OMG31256	1250lb ROT CRNK Engine Stand	1	384.30	384.30
OMG31250	1250lb Engine Stand	1	176.40	176.40
FCT706	HEAVY DUTY FAN CLUTCH	1	85.50	85.50
SP346	WRENCH	1	71.81	71.81
CG80HYA	PULLER	1	2,028.75	2,028.75
TPI621C3	MANOMETER	1	286.20	286.20
GA438A	24IN PREC STRT EDGE	1	93.38	93.38
RC980	RING COMP	1	56.25	56.25
PRS10	PLIERS	1	11.81	11.81
PRS12	PISTON RING PLIERS	1	13.73	13.73
WVR6	6" JAW CAP	1	52.69	52.69
CF811B	VALVE SPRING COMPRESSOR	1	69.38	69.38
CJ2001P	PULLER SET BOLT GRIP	1	187.50	187.50

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

The sale of product is subject to Snap-on Industrial's standard terms and conditions of sale. Placement of an order is Customer's assent to these terms and conditions and Snap-on hereby objects to any additional and/or different terms which may be contained in any Customer forms or other documents. No such additional terms will be of any force or effect.

The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

*Please provide vendor and pricing information to customer service on this part number.

Sub	\$13,982.76
Freight	\$402.00
Tax	\$0.00
Total	\$14,384.76

Total 1,073.10 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - Drive Train

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215136679
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Ite	Description	Qty	Unit Price	Total
M3548A	SOCKET	1	128.63	128.63
M3586	3/4 IN DRIVE PINION NUT SOCKET	1	79.50	79.50
CJ1250	SLIDE HAMMER	1	98.63	98.63
YA498A	FLANGE AXLE/FRONT WHEEL PULLER	1	39.38	39.38
CG2545AB	25PC BLND/HL BRG PLR 1/4-1 3/4	1	1,245.00	1,245.00
A37M	CLUTCH SET	1	562.50	562.50
YA328A	ANGLE LOCATR	1	27.94	27.94
OMG41001C	1000 LB TRANSMISSION JACK	1	1,575.00	1,575.00
UJP1	UNIVERSAL JOINT APPLICATION	1	330.00	330.00

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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Sub	\$4,086.58
Freight	\$0.00
Tax	\$0.00
Total	\$4,086.58

Total 249.38 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - Electrical

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215131293
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Ite	Description	Qty	Unit Price	Total
EEBC500A	BATTERY CHARGER PLUS	1	629.99	629.99
EECS306C-6	POST ADAPTERS	1	28.31	28.31
YA13120	CONNECTOR SEPARATOR	1	13.50	13.50
EECS306C	DTAC ELITE BATTERY SYS TESTER	1	2,985.00	2,985.00
EETM309T14IN	VANTAGE ULTRA 17.4	1	2,096.25	2,096.25
EEDM575D	CLAMP-ON METER	1	279.00	279.00
BC20500A	20' BATTERY BOOSTER CABLES	1	122.25	122.25
EEBC61220	6/12V 20AMP BATTERY CHARGER	1	145.50	145.50
MTTL800	TEST LEAD KIT DELUXE MODULAR	1	135.38	135.38

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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*Please provide vendor and pricing information to customer service on this part number.

Sub	\$6,435.18
Freight	\$140.00
Tax	\$0.00
Total	\$6,575.18

Total 241.23 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - HVAC

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

Numbe CRM-001-215131298
Type Quote

Date: 2/23/2018

(phone number not available)

Valid 4/24/2018

Ite	Description	Qty	Unit Price	Total
ACT760B	AC REFRIGERANT LEAK DETECTOR	1	252.00	252.00
ACT1300B	AC CLUTCH KIT W SPANNER WRENCH	1	121.50	121.50
ACT795UVA	AC LEAK DETECTOR W UV	1	355.50	355.50
ACTR5134A	R134A PREMIUM GAUGE SET	1	234.75	234.75
ACTR1234YF	R1234YF MANIFOLD SET	1	288.00	288.00
ACT1297	AC VALVE CORE TOOL SET	1	184.50	184.50
ACT9006	6.0 CFM VACUUM PUMP	1	393.75	393.75
EEAC325B3	LOW SIDE X/LONG HOSE W/ COUP	1	147.75	147.75
ACT1370	AIR/FUEL TL	1	21.38	21.38
TEMP2A	DIGITAL THERMOMETER	1	28.69	28.69
ACT1290A	SERVICE TOOL	1	10.76	10.76
ACT81290	R12 R134A V CORE TOOL	1	10.76	10.76

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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*Please provide vendor and pricing information to customer service on this part number.

Sub	\$2,049.34
Freight	\$140.00
Tax	\$0.00
Total	\$2,189.34

Total 50.62 LB

Federal ID 288.075, F.S.

Page 1 of 1



Quote - Suspension

Numbe CRM-001-215124641
Type Quote

Date: 2/23/2018

Submit To: Snap-on Industrial
A Division of IDSC Holdings, LLC
21755 Network PLace
Chicago, IL 60673-1227

(phone number not available)

Valid 4/24/2018

Ite	Description	Qnty	Unit Price	Total
PH3050BRCH4	AIR HAMMER SET-RED	1	450.00	450.00
CJ119B	PULLER	1	111.00	111.00
TPM100	100FT STEEL TAPE MEASURE	1	28.69	28.69
EEWA520B	AXIS4000 STANDARD	1	18,990.30	18,990.30

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

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*Please provide vendor and pricing information to customer service on this part number.

Sub	\$19,579.99
Freight	\$140.00
Tax	\$0.00
Total	\$19,719.99