



Florida Job Growth Grant Fund Workforce Training Grant Proposal

Proposal Instructions: The Florida Job Growth Grant Fund Proposal (this document) must be completed and signed by an authorized representative of the entity applying for the grant. Please read the proposal carefully as some questions may require a separate narrative to be completed.

Entity Information

Name of Entity: Palm Beach Habilitation Center, Inc.

Federal Employer Identification Number (if applicable) [REDACTED]

Contact Information:

Primary Contact Name: David Lin

Title: Chief Executive Officer

Mailing Address: 4522 South Congress Avenue
Palm Springs, Florida 33461

Phone Number: 561-965-8500

Email: dlin@pbhab.com

Workforce Training Grant Eligibility

Pursuant to 288.101, F.S., The Florida Job Growth Grant Fund was created to promote economic opportunity by improving public infrastructure and enhancing workforce training. This includes workforce training grants to support programs offered at state colleges and state technical centers.

Eligible entities must submit proposals that:

- Support programs and associated equipment at state colleges and state technical centers.
- Provide participants with transferable and sustainable workforce skills applicable to more than a single employer.
- Are offered to the public.
- Are based on criteria established by the state colleges and state technical centers.
- Prohibit the exclusion of applicants who are unemployed or underemployed.



1. Program Requirements:

Each proposal must include the following information describing how the program satisfies the eligibility requirements listed on page 1.

A. Provide the title and a detailed description of the proposed workforce training.

The Manufacturing Expansion Program will provide dedicated space for additional manufacturing activities for individuals with significant disabilities.

B. Describe how this proposal supports programs at state colleges or state technical centers.

Please refer to attached document for narrative response.

C. Describe how this proposal provides participants transferable, sustainable workforce skills applicable to more than a single employer.

Please refer to attached document for narrative response.

D. Does this proposal support a program(s) that is offered to the public?

Yes No

E. Describe how this proposal is based on criteria established by the state colleges and state technical centers.

Please refer to attached document for narrative response.

F. Does this proposal support a program(s) that will not exclude unemployed or underemployed individuals?

Yes No



G. Describe how this proposal will promote economic opportunity by enhancing workforce training. Please include the number of jobs anticipated to be created from the proposed training. Further, please include the economic impact on the community, region, or state and the associated metrics used to measure the success of the proposed training.

25 students from Palm Beach State College will benefit from the work study opportunities as part of their curriculum during this grant award period. Over 100 individuals with disabilities will be given actual work experience manufacturing products. Their earnings from these jobs will be in excess of \$280,000. Over 15 Florida based businesses benefit by having products manufactured in Florida rather than overseas.

2. Additional Information:

A. Is this an expansion of an existing training program? Yes No

If yes, please provide an explanation for how the funds from this grant will be used to enhance the existing program.

Construction of a Multi-Purpose Building will expand dedicated manufacturing space.

B. Does the proposal align with Florida's Targeted Industries? (View Florida's [Targeted Industries here.](#))

Yes No

If yes, please indicate the targeted industries with which the proposal aligns.

If no, with which industries does the proposal align?

The proposal supports "Other Manufacturing" and "Life Science Manufacturing"

C. Does the proposal align with an occupation(s) on the Statewide Demand Occupations List and/or the Regional Demand Occupations List? (View Florida's [Demand Occupation Lists here.](#))

Yes No

If yes, please indicate the occupation(s) with which the proposal aligns.

If no, with which occupation does the proposal align?

This proposal aligns with occupations identified through the Florida Department of Education Palm Beach State College's Manufacturing and Vocational Trade Programs.



D. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).

If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.

If computer-based, identify the targeted location(s) (e.g. city, county, statewide) where the training will be available.

Training will be provided in-person at Palm Beach Habilitation Center's manufacturing site in Palm Springs, Florida designed to serve individuals with significant disabilities.

E. Indicate the number of anticipated enrolled students and completers.

25 students from Palm Beach State College will be exposed to manufacturing jobs through work study opportunities. 100 individuals with disabilities will benefit from jobs.

F. Indicate the length of program (e.g., quarters, semesters, weeks, etc.), including anticipated beginning and ending dates.

Begin Date: 07/01/2018 End Date: 06/30/2019

G. Describe the plan to support the sustainability of the proposal.

Upon completion of the Multi-Purpose Building, the costs associated with manufacturing will be paid through contracts with community based employers. Work Study Opportunities will be incorporated into the programs offered by Palm Beach State College funded through tuition. This collaboration can be readily replicated.

H. Identify any certifications, degrees, etc. that will result from the completion of the program. Please include the Classification of Instructional Programs (CIP) code if applicable.

Upon completion of of the field of study, of which the Work Study Opportunity is a part, participants will earn their degrees in their chosen field of study.



I. Does this project have a local match amount?

Yes No

If yes, please describe the entity providing the match and the amount.

A State Special Appropriation will contribute \$1,500,000 to the cost of construction for the Multi-Purpose Building and expansion of dedicated Manufacturing Space.

J. Provide any additional information or attachments to be considered for the proposal.

Attached are letters of support from employers manufacturing products at the Center that align with Florida Targeted Jobs Industries.

3. Program Budget

Estimated Costs and Sources of Funding: Include all applicable workforce training costs and other funding sources available to support the proposal.

A. Workforce Training Project Costs:

Equipment	\$		
Personnel	\$		
Facilities	\$ 3,500,000		
Tuition	\$		
Training Materials	\$		
Other	\$		Please Specify: _____
Total Project Costs	\$ 3,500,000		

B. Other Workforce Training Project Funding Sources:

City/County	\$		
Private Sources	\$ 500,000		
Other (grants, etc.)	\$ 1,500,000		Please Specify: <u>State</u>
Total Other Funding	\$ 2,000,000		

Total Amount Requested **\$ 1,500,000**

Note: The total amount requested must equal the difference between the workforce training project costs in 3.A. and the other workforce training project funding sources in 3.B.

- C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding, how equipment purchases will be associated with the training program, if applicable, and any other pertinent budget-related information.

Costs associated with this project will be the construction of the Multi-Purpose Building which will expand dedicated Manufacturing Space at the Palm Beach Habilitation Center. The property and staffing for this program is already provided by the Center. A State Allocation of \$1.5 million was approved for construction cost and private fundraising efforts of \$500,000 will be conducted by the Development Staff of the Center. Oversight will be provided by a member of the Board of Directors to assure cost containment and consistent progress toward completion of this project.

4. Approvals and Authority

- A. If entity is awarded grant funds based on this proposal, what approvals must be obtained before it can execute a grant agreement with the Florida Department of Economic Opportunity (e.g., approval of a board, commission or council)?

Approval by the Board of Directors of the Palm Beach Habilitation Center.

- B. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and the Florida Department of Economic Opportunity:

- i. Provide the schedule of upcoming meetings for the group for a period of at least six months.

Board meetings are held monthly typically on the third Monday of each month.

- ii. State whether that group can hold special meetings, and if so, upon how many days' notice.

A special called meeting of the Board can be held with seven days notice.

- C. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc.



I, the undersigned, do hereby certify that I have express authority to sign this proposal on behalf of the above-described entity.

Name of Entity: Palm Beach Habilitation Center, Inc.

Name and Title of Authorized Representative: David Lin, CEO

Representative Signature: 

Signature Date: 04/19/2018

Palm Beach Habilitation Center, Inc.
Florida Job Growth Grant Fund
Manufacturing Application Addendum

1B. The proposed workplace-based manufacturing training will enhance Palm Beach State College's Manufacturing education, specifically PBSC's Post-Secondary Adult Vocational trade programs. The workplace based experience will enhance PBSC's ability to meet the area's need for highly trained, technically competent and skilled manufacturing workers.

The new manufacturing collaboration between the Palm Beach Habilitation Center and PBSC has been approved by PBSC administration and the Business Partnership Advisory Council. The PBSC student's participation will be offered through the standardized, rigorous curriculum approval process established by the College for all new programs and meets all Florida Department of Education (FLDOE) standards, benchmarks and learning outcomes set forth in the academic frameworks. Prior to approval, all programs of study, including those proposed herein, must align with institutional priorities and address the Business Partnership Advisory Council's industry needs.

1C. The Palm Beach Habilitation Center's service area (Palm Beach County) has a large and diverse manufacturing sector, ranging from aviation/aerospace to CNC machining, and marine. The Florida Department of Economic Opportunity (2016) reports that there are more than 8,500 manufacturing employers in the Palm Beach, Broward and Miami-Dade MSA. The total payroll of the state's manufacturing industry is more than \$19.5 billion.

The grant award will enable the expansion of a facility the currently serves 100 clients who have a variety of disabilities to perform work in a manufacturing setting. We anticipate that a grant award will facilitate an increase of 25 additional clients who will have paid opportunities to perform productive work.

Additionally, our partnership with Palm Beach State College will result in an opportunity for approximately 25 PBSC students from the PSAV trade programs, the Supply Chain Management Associate of Science and Bachelor of Applied Science Supervisory and Management programs to observe and learn about manufacturing and logistics in a live setting.

1E. The manufacturing space sought under this proposal will serve existing clients currently working to support a large number of businesses in manufacturing and packing services. Additionally, the new space will expand the capacity to attract new businesses as well as facilitate field work experience opportunities for approximately 25 Palm Beach State College students. As our field work experience partnership grows, we envision becoming an extension of the college learning lab for manufacturing by having a live, operating manufacturing environment that provides outstanding teaching and learning opportunities.

The criteria to create workforce programs at PBSC is a formalized process. The development of programs engages administration, faculty, Business Partnership Advisory Council guidance, Institutional Review and Evaluation, FLDOE curriculum requirements and external community partners including CareerSource of Palm Beach County and the Business Development Board of Palm Beach County. The data-driven process to develop workforce programs utilizes labor market information and industry profiles. All workforce programs are required to align with nationally recognized industry standards and certifications.

April 18, 2018

Florida Department of Economic Opportunity
Caldwell Building
107 East Madison Street
Tallahassee, Florida 32399-4120

RE: Palm Beach Habilitation Center / Florida Job Growth Grant Fund Proposal

On behalf of Palm Beach State College, I am pleased to pledge Palm Beach State College as a partner in the Palm Beach Habilitation Center's response to the Department of Economic Opportunity's Florida Job Growth Grant Fund Proposal.

Palm Beach State College, founded in 1933 as Florida's first public community college, is a diverse, comprehensive institution dedicated to serving the educational needs of Palm Beach County. The College offers more than 130 programs in associate in arts and associate in science degrees, as well as baccalaureate degrees and a variety of postsecondary adult vocational certificates and workforce development programs.

The proposed project provides for Palm Beach State College students in the Supply Chain Management Associate in Science and Bachelor of Applied Science Supervisory and Management, as well as Post-Secondary Adult Vocational students in machining, welding and other disciplines to experience the manufacturing environment in real-time at the Palm Beach Habilitation Center's nearby facility.

Palm Beach State College supports Palm Beach Habilitations' proposal and believes that expanding the proposed manufacturing and logistics facility will provide more opportunities for their clients and our students to acquire and develop skills needed to obtain and maintain unsubsidized employment.

Sincerely,



Ava L. Parker, J.D.
President



To whom it may concern:

I am writing a letter of support for our manufacturing partner the Palm Beach Habilitation Center for its application to the Enterprise Florida, Job Growth Grant Funding.

SLURPITS® are biofilters that absorb and digest petrochemicals, pesticides and other toxins in our waterways. These products are used in the marine and automotive businesses, both of which are targeted industries for the State of Florida in this grant round.

We had been encouraged to manufacture overseas, however the PBHC had designated a space in their facility with the proper environment for our needs. They have also worked with us as we prototyped new products like our Bilge SLURPIT® that was introduced recently at the Fort Lauderdale International Boat Show, one of the important drivers of the Florida economy.

We believe in the mission of the Enterprise Florida and have participated in its forums and lobbied our lawmakers to continue funding of this vital program. I am encouraged that you may be working with the Palm Beach Habilitation Center that has a wide spectrum of client services including providing meaningful manufacturing jobs for Floridians with disabilities.

I am available anytime to discuss this application and enthusiastically support this proposal. You can reach me by email Tbastian@slurpits.com or my direct line 978 557 0137.

Thank You,

Terry Bastian CEO SLURPITS.com

3/5/18



Fun Sweets LLC
3301 Electronics Way, Suite E
West Palm Beach, FL 33407
p: 561-585-1116
f: 561-585-8661
www.funsweets.net

June 19, 2018

To Whom It May Concern:

Fun Sweets, LLC is working with the Palm Beach Habilitation Center to assemble our cotton candy novelty items sold in stores throughout the state of Florida. The assembling/manufacturing of this product is in line with State of Florida Targeted Industries under the Manufacturing Category of Food and Beverage manufacturing. The assembly/manufacture of this product requires a designated area of production which will assure the proper environment in which to manufacture our product.

Palm Beach Habilitation Center has consistently met all the needs. The dedicated management & staff have surpassed our expectations.

Fun Sweets, LLC is pleased to be working with the Palm Beach Habilitation Center. Please accept this letter of support of their application for Enterprise Florida Job Growth Grant Funding.

Sincerely,

A handwritten signature in blue ink, appearing to read "Patrick Fulco", written over a white background.

Patrick Fulco

President